The President, Fate Mays, opened the meeting at 9am on Wednesday, January 25, 2017 and welcomed everyone to Portland, Oregon. The following Board members were present:

President, Fate Mays
Vice President, Bobbie Tullo – GoToTraining

Directors:
Asia Director, Shunichi Kuroda
Great Lakes Director, Liz Hansen
International Director, Lisa Dickie – GoToTraining
Mid Atlantic Director, Anthony Hutcherson
Mid Pacific Director, Gloria Mahan
Northeast Director, Donna Madison
Northern Europe Director, Ralph Stadter
Northwest Director, Ellen Crockett
South America Director, Luiz Paulo Faccioli
South Central Director, Vicki Jo Harrison
Southern Europe Director, Kurt Vlach – GoToTraining
Southeast Director, Laurie Patton- AB – delayed
Southwest Director, Alexandra Chisholm

Also present were:
Legal Advisor, Susan Adler – GoToTraining
Judging Administrator, Marylou Anderson
Executive Office, Frances Cardona
Director of Marketing and Business Development, Roeann Fulkerson
Translator – Hyeyeong Jang

Susan Adler, Legal Advisor, gave the Board information on their fiduciary responsibilities. Board Members were reminded by the Legal Advisor that their first loyalty is to the Association.

1: Unanimous consent by CROCKETT to approve the minutes of the 2016 Annual Meeting.
   Without objection.

2: Unanimous consent by CROCKETT to go into Executive Session to include Anderson, Cardona, Fulkerson and Jang.
   Without objection.

3: Motion made by HUTCHERSON and seconded by STADTER that TICA issue $10,000 for Support of AKC Meet & Compete 2017.
   Motion carried with Cornwell opposed and Vlach abstaining.

   Funds to be used as follows:
   $100 per individual breed representative, paid in cash at the event.
   This amount is intended to offset costs of lunch, parking, and miscellaneous expense to attend the event.
   $500 for group meal of attendees.
   Standard decor for breed booths.
   Acknowledgment of TICA’s participants in the Association’s official publication the TICA TREND and 2016/2017 TICA Yearbook.

   Fulkerson left Executive Session.

4: Motion made by VLACH and seconded by STADTER that in the Edwards/Fralia vs Creech complaint, Creech will be required to successfully complete a training program designed by the Judging Administrator to be completed by the 2017 Spring Meeting.
   Motion carried unanimously.
5: Motion made by CROCKETT and seconded by HUTCHERSON that if the training program is not completed by Creech, a hearing will be scheduled at the 2017 Spring Meeting.

Motion carried unanimously.

6: Motion made by VLACH and seconded by STADTER to take no action on the complaint by Davis-Icks vs Klamm/Paul/MC Connection of Texas.

Motion denied with Vlach in favor.

7: Motion made by CROCKETT and seconded by HUTCHERSON to set a hearing for Anne Paul and Wendy Klamm for 2017 Spring Meeting.

Motion carried with Vlach opposed.

8: Motion made by HARRISON and seconded by CHISHOLM to take no action against the Maine Coon Connection of Texas on the Davis-Icks vs Klamm/Paul/MC Connection of Texas complaint.

Motion carried with Faccioli opposed.

Faccioli voted no because he felt that the decision should be made after the Klamm/Paul hearing.

Anderson left the room and Adler was dismissed from GoToTraining

9: Motion made by CROCKETT and seconded by HUTCHERSON to direct Adler and Central Jersey Cat Fanciers to provide a written apology to Hicks and to Northeast clubs for violating the Show Rule regarding distance between shows.

Motion carried with Madison opposed.

Adler and Anderson rejoined meeting.

10: Motion made by CORNWELL and seconded by FACCIOLI for an interim suspension of all services of Elizabeth Richmond-Watson for violation of By-Law 1.22.4 pending a hearing. The hearing may not be requested prior to the 2020 Winter Meeting.

Motion carried unanimously.

11: Motion made by MADISON and seconded by CROCKETT that Mark Coleman be appointed as Judge Emeritus.

Motion carried unanimously.

12: Motion made by VLACH and seconded by HANSEN that Marie France Dendauw be appointed as Judge Emeritus.

Motion carried unanimously.

Laurie Patton, SE Regional Director, arrived at 1:51pm.

13: Motion made by CHISHOLM and seconded by FACCIOLI to accept Bonnie Wilson for LH/SH Trainee.

Motion carried unanimously.

14: Motion made by PATTON and seconded by HUTCHERSON to accept Angela Sherzer as Probationary Specialty Judge.

Motion carried unanimously.

15: Motion made by HANSEN and seconded by FACCIOLI to accept Rick Hoskinson as Provisional Allbreed Judge.

Motion carried unanimously.

16: Motion made by CORNWELL and seconded by MADISON to accept Delsa Rudge as Provisional Allbreed Judge.

Motion carried unanimously.
17: Motion made by VLACH and seconded by MADISON to accept Erwin Van den Bunder as Provisional Allbreed Judge.

Motion carried unanimously.

18: Motion made by HANSEN and seconded by PATTON to accept Kim Chenault as Approved Allbreed Judge.

Motion denied with Hansen, Harrison, Hutcherson, Mahan, and Patton in favor and Kuroda and Stadter abstaining.

Patton was excused from the room while the Board deliberated.

19: Motion made by MADISON and seconded by FACCIOLI to accept Laurie Patton as Approved Allbreed Judge.

Motion denied with Mahan in favor and Cornwell, Kuroda, Madison, and Vlach abstaining.

20: Motion made by FACCIOLI and seconded by MADISON to relicense all judges with the exception of William Lee, Susan Lee, Hiromi Osada, Helene Guillaume and Richard Bailey.

Motion carried unanimously.

21: Unanimous consent by CROCKETT to relicense William Lee, Susan Lee, Hiromi Osada, Richard Bailey and Helene Guillaume once all requirements are met.

Without objection.

22: Motion made by HARRISON and seconded by HUTCHERSON to hold a formal hearing for Jamie Christian at the 2017 Spring Meeting.

Motion carried with Chisholm, Madison, Mahan, Patton, and Vlach opposed and Stadter abstaining.

Fulkerson rejoined meeting.

23: Motion made by MADISON and seconded by PATTON to reimburse Vasquez $2,404.56 for printing expenses.

Motion carried with Vlach opposed.

Hutcherson, Stadter, Crockett, and Tullo noted that Regional Directors, Members and Judges acting as representatives of TICA should seek and use official publications and request them as far in advance as possible to eliminate duplication and/or personal expense on the behalf of TICA.

24: Unanimous consent by STADTER to go into a Committee of the Whole to allow Pamela Barrett to speak.

Without objection.

Barrett addressed the Board and recommended that other associations should not be allowed to use the phrase “International Cat Show” in the advertising of their cat shows.

25: Motion made by MADISON and seconded by HUTCHERSON that the President send a letter to CFA on behalf of the TICA Board to request that CFA not use the term "International Cat Show" as part of their advertising for their events in Portland, Oregon.

Motion carried unanimously.

26: Unanimous consent by CROCKETT to go out of a Committee of the Whole.

Without objection.

27: Unanimous consent by HARRISON to request that Vasquez turn over all printed items remaining in his possession, for which he has already been reimbursed, to the new Regional Director, Liz Hansen.

Without objection.
28: Unanimous consent by CROCKETT to recess for the day at 5:10pm.
Without objection.

Thursday, January 26, 2017

Meeting was called to order by the President at 8:37am. The Vice President will not be able to attend the rest of the meeting.

29: Unanimous consent by MADISON to go into Executive Session to include Cardona and Jang.
Without objection.

Donna Madison, Laurie Patton and Phil Cornwell expressed their concerns to the Board.

30: Unanimous consent by CROCKETT to go out of Executive Session.
Without objection.

Future meetings were updated:
Spring 2017 May 18-21 - Harlingen, TX - New Regional Directors were encouraged to come a day early to visit the Executive Office. May 18th will be a Strategic Business Planning Meeting.
Annual 2017 August 30-September 1- Corpus Christi, TX - Regional Directors were advised to send their travel itineraries to Vicki Jo Harrison, SC Regional Director, for booking the rooms and ease of access to the Hotel.
Annual 2018 August 29-31, Birmingham, AL – no update.

The Financial Reports were received from the TICA Treasurer, Vickie Fisher.

31: Motion made by STADTER and seconded by HUTCHERSON to accept the 2016 Audit Report (see addendum).
Motion carried unanimously.

32: Motion made by STADTER and seconded by CHISHOLM to approve the revised budget report as presented.
Motion carried unanimously.

33: Motion made by CROCKETT and seconded by FACCIOLI to reinvest the two, IBC Bank, CD’s that are maturing to our RBC investment account at the advice of the TICA Treasurer.
Motion carried unanimously.

34: Motion made by CROCKETT and seconded by STADTER to reinvest the RBC matured investments back to the investment account.
Motion carried unanimously.

35: Motion made by VLACH to hire a part-time bookkeeper.
Motion died for lack of second.
The Board noted that at the discretion of the Executive Office, a part-time bookkeeper may be hired.

The Profit and Loss Budget report was received from the TICA Treasurer (see addendum).

36: Motion made by CROCKETT and seconded by PATTON that the per diem rate of $49 for Portland, Oregon be accepted for up to 5 days.
Motion carried unanimously.
37: Motion made by CROCKETT and seconded by PATTON that the full amount of the airfare will be reimbursed provided the airline receipt is attached.

Motion carried unanimously.

38: Motion made by STADTER and seconded by HARRISON to add Judging Program 412.7 and 412.8 (Resignations).

Motion carried unanimously.

ARTICLE TWELVE - Leave of Absence and Resignation. 412.7 A resignation submitted by a judge shall take effect immediately unless the resignation itself states an effective date, in which case the resignation shall become effective on the stated date. A judge can subsequently withdraw their resignation, provided that the withdrawal is made before the effective date. 412.8 Following their resignation, a judge can apply for re-instatement as set out in ARTICLE ELEVEN.

39: Motion made by FACCIOLO and seconded by STADTER to amend Judging Program (Remote Areas) 43.2.5.4.

Motion carried unanimously.

43.2.5.4 Must have been a TICA member for a minimum of 4 years prior to application the effective date of a TICA Probationary Specialty Judging License.

40: Motion made by FACCIOLO and seconded by CROCKETT to amend Judging Program (Remote Areas) 43.2.5.8.

Motion carried unanimously.

43.2.5.8 Must have been breeding cats at least 6 years and have a minimum of five TICA registered litters prior to the effective date of a TICA Probationary Specialty Judging License.

41: Motion made by STADTER and seconded by CROCKETT to take no action on the amendment of the Judging Program – JA Duties (Communication).

Motion carried with Harrison and Madison opposed.

Add to DUTIES OF THE TICA JUDGING ADMINISTRATOR: Communicate effectively and timely with all members of the TICA Board, TICA Executive Office, TICA Judging panel, and TICA members (or others) applying as judges or guest judges or submitting complaints verbally and in writing as required.

42: Motion made by CROCKETT and seconded by HARRISON to take no action on the amendment of the Judging Program 42.2.5 (Ring Clerking Requirements).

Motion carried unanimously.

42.2.5 Provide sufficient documentation of experience as TICA Head Ring Clerk and TICA Master Clerk. E.g. Be a licensed TICA Head Ring Clerk and a licensed TICA Master Clerk.

42.2.5.1 Must have served as a Head Ring Clerk in at least ten TICA shows.

42.2.5.2 Must have served as Master Clerk in at least five TICA shows.

43: Motion made by STADTER and seconded by CROCKETT to amend Judging Program 42.2.6 (Entry Clerking Requirements).

Motion carried unanimously.

42.2.6 Provide documentation on having successfully entry clerked twice. E.g. be a Licensed Entry Clerk. (See Entry Clerking Program for details.)

42.2.6.1 Have served two times as a TICA entry clerk. (Additional activity is encouraged.)

42.2.6.2 Have passed the Entry Clerk Exam

The Marketing/Business Development Report was presented by the Marketing Director, Roeann Fulkerson (see addendum).

Fulkerson introduced Blake Russell, President of ViaGen and Melain Rodriguez, Client Service Manager of Viagen. Russell encouraged everyone to visit the ViaGen booth at the show and ask questions. Fulkerson thanked ViaGen for their support of TICA.
44: Motion made by CROCKETT and seconded by FACCIOLOI to take no action to amend Show Rule 23.6.2.1 and adding 210.6.1 (Infectious/contagious cats).

Motion carried unanimously.

Amend 23.6.2.1: Any cat or kitten from a house or cattery where there has been fungus or any infectious or contagious illness within 21 days prior to the opening date of the show or one that has been exposed during that time period is ineligible for entry and/or exhibition.” Add New Rule: 210.6.1 Any cat or kitten from a house or cattery where there has been fungus or any infectious or contagious illness within 21 days prior to the opening date of the show or one that has been exposed during that time period, is ineligible for entry, exhibition or for sale.

45: Motion made by STADTER and seconded by CROCKETT to amend Show Rule 22.1.2.1 (Scheduling Shows).

Motion carried with Cornwell, Faccioli, Kuroda, Madison, Mahan, and Patton opposed and Hansen abstaining which resulted in a tie vote. The President broke the tie by voting in favor.

22.1.2.1 The Regional Director may only deny a club a specific show date if there is a previously scheduled TICA show within 500 miles (805 kilometers) or in the same region on the requested weekend.

 >>>>>>>>>MEMBERSHIP BALLOT<<<<<<<<<<<

46: Motion made by CROCKETT and seconded by STADTER to take no action to delete Show Rules 23.6.5 (Prior Conduct).

Motion carried with Harrison and Hutcherson opposed.

23.6.5 Rule Deleted Prior conduct of the entry and/or exhibitor is detrimental to the best interest of the association or the welfare of cats or the club and/or its show.

47: Motion made by VLACH and seconded by CORNWELL to amend By-law 114.3.1 (Write-Ins).

Motion denied with Cornwell and Vlach in favor.

Amend By-law 114.3.1: The election ballot shall contain a list of candidates. The ballot for election of President, Vice President and Regional Directors shall also contain lines for write-in votes. The provisions of ARTICLE THIRTEEN shall apply to election of officers. Write-ins will not be processed or tallied.

48: Motion made by CHISHOLM and seconded by MADISON to take no action to amend By-law 114.3.2 (Voting Process).

Motion carried unanimously.

Amend By-law 114.3.2: The candidate receiving the highest number of votes an absolute majority of votes (meaning more than 50% of the votes cast) shall be elected. In the case of a tie, a run-off election shall be held. In the case none of the candidates reaches the absolute majority a run-off election between the candidates with the highest and second highest number of votes shall be held.

Crockett introduced Li Qing and Mr. Hong Wei Luo from the China Care of Cat Association, CCCA. Mr. Luo and Li Qing gave a PowerPoint presentation (see addendum).

49: Motion made by CROCKETT and seconded by MADISON to form an agreement with CCCA to recognize each other’s pedigrees provided that the 3 generation pedigrees from China are translated into English with appropriate registration numbers.

Motion carried with Mahan opposed and Harrison abstaining.

50: Unanimous consent by MADISON to go into a Committee of the Whole to let James Reardon speak.

Without objection.

Reardon advised the Board that he would not be able to attend the reception in the evening but he would return the next day.

51: Unanimous consent by MADISON to go out of a Committee of the Whole.

Without objection.
The IT Report was presented by Sr Technical Program Manager, Lucy Robinson (see addendum).

It was noted that the ENFI agreement had not been signed at this time. The Board is waiting for additional information from Kurt Vlach and the TICA members from Italy.

Hutcherson gave a presentation on non-domestic hybrids.

52: Unanimous consent by MADISON to go into a Committee of the Whole to allow other people to speak in support of TICAU.

Without objection.

Jackie Rose, SC Region, reported on the TICAU project (see addendum). The TICAU proposal was ultimately placed on the follow-up report for the 2017 Spring Meeting.

Lisa Dickie, International Director, voiced concerns about the acceptance of pedigrees from Chinese Associations and the accuracy thereof.

The Followup Report was reviewed and revised.

53: Unanimous consent by CROCKETT to recess for the day at 5:50pm.

Without objection.

Friday, January 27, 2017

The President brought the meeting to order at 8:31am. He and the Board welcomed all the Members that were present. He requested that Leslie Lyons sit in on the meeting to answer any genetic questions.

54: Unanimous consent by PATTON to go into Executive Session with Cardona and Jang remaining.

Without objection.

Laurie Patten, Donna Madison and Phil Cornwell all addressed the Board. At 8:50am Phil Cornwell resigned as Regional Director of Western Europe. An Interim Regional Director will be appointed by the Board of Directors at a later date.

55: Unanimous consent by PATTON to go out of Executive Session.

Without objection.

56: Motion made by CROCKETT and seconded by STADTER to take no action on the advancement of the Poljun Breed from Experimental to Registration Only.

Motion carried unanimously.

The Polijun breed was not represented at this meeting and Hutcherson was appointed to assist them in advancing from Experimental to Registration Only.

57: Unanimous consent by FACCIOLI to go into a Committee of the Whole to hear the breed presentations.

Without objection.

The Scyth Toybob was presented by Margo Hill, Deborah (Debbie) Lopez and Giselle (GiGi) Guerriero (see addendum). The Toybob was presented by Pamela Barrett, Sofia Krasnoselskalia, Margaret McGowa, Lucy Robinson, Mila Denny and Rick Denny (see addendum).

Ellen Crockett read the Genetics Committee report concerning the Toybob and Leslie Lyons also addressed the Board.

58: Motion made by STADTER and seconded by MADISON to advance the Toybob breed from Experimental to Registration Only.

Motion carried unanimously.
59: Motion made by FACCIOILI and seconded by STADTER to appoint Alex Marinets as the Toybob’s Working Breed Chair.

Motion carried unanimously.

60: Motion made by PATTON and seconded by FACCIOILI to appoint Donna Madison as the Board Liaison to the Toybob breed.

Motion carried with Vlach abstaining.

The Longhair Bengal was presented by Wendy Symmes, Teresa Seling and Caitlyn McKenna (see addendum).

61: Motion made by MADISON and seconded by PATTON to advance the Longhair Bengal to Championship.

Motion carried with Crockett, Hansen, Hutcherson, Kuroda, and Stadter opposed.

Patti Struck addressed the Board on the Highlander Breed Standard amendment.

Harrison left the meeting at 11:44am to go to the airport.

62: Motion made by CHISHOLM and seconded by MADISON to accept the Highlander Standard amendment as presented.

Motion carried unanimously (see addendum).

63: Motion made by CROCKETT and seconded by HUTCHERSON to take no action on the appointment to fill the vacancy of the American Curl Breed Committee.

Motion carried unanimously.

Crockett commented that Breed committee elections will be held in October, 2017.

64: Unanimous consent by CROCKETT to appoint Sandra Scarrow to be the Working Group Chair for the Tennessee Rex.

Without objection.

65: Unanimous consent by FACCIOILI to appoint Liz Hansen as Board Liaison for the Tennessee Rex.

Without objection.

Mary Hudec addressed the Board through GoToTraining about the Highlander tail gene.

Judith Sugden addressed the Board on the acceptance of the Longhair Bengal to Championship.

66: Unanimous consent by CROCKETT to go out of the Committee of the Whole.

Without objection.

67: Unanimous consent by CROCKETT to adjourn the meeting at 12:10pm.

Without objection.
<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Assigned to</th>
<th>Assist</th>
<th>Current Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Refer proposal back to Rules and then Legal on 23.6.7.1 Transfer Traditional Entries to TICA show on opening day of show; Rules should look at 23.6.6 and 23.6.7.</td>
<td>Stadter</td>
<td>Bourreau</td>
<td>S2017</td>
</tr>
<tr>
<td>3</td>
<td>Develop email notification for owner of the sire that a litter has been registered using that sire.</td>
<td>Robinson</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>9</td>
<td>TICA Executive Office will prepare an IT report every month and send to the Board.</td>
<td>Robinson</td>
<td></td>
<td>Ongoing</td>
</tr>
<tr>
<td>13</td>
<td>Review the future meeting schedule.</td>
<td>Board</td>
<td></td>
<td>Ongoing</td>
</tr>
<tr>
<td>16</td>
<td>Design a watermarked Pedigree to be emailed as PDF.</td>
<td>Robinson</td>
<td>Ray and Margaret Stevens</td>
<td>S2017</td>
</tr>
<tr>
<td>22</td>
<td>Breed Win Title - Mahan working with member on this</td>
<td>Mahan</td>
<td>Parkinson</td>
<td>S2017</td>
</tr>
<tr>
<td>23</td>
<td>Make changes to Breed Advancement forms on website to agree with rules</td>
<td>Robinson</td>
<td>Parkinson</td>
<td>ASAP</td>
</tr>
<tr>
<td>24</td>
<td>Responsible Breeder Program - Outstanding Cattery - Re-instate Program… Submit rules for 2017 Winter Meeting</td>
<td>Patton</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>25</td>
<td>Informal Veterinary advisory committee- bring info., talk to Vets and report back</td>
<td>Klam/Harrison</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>27</td>
<td>Adjust website, standing rules, etc. where countries of International Region need to be listed. Research and make sure that regional awards for the International Region is not in conflict in any rule. For example; Standing Rule 1012.1</td>
<td>Rules</td>
<td>Jones</td>
<td>S2017</td>
</tr>
<tr>
<td>28</td>
<td>Go live with ticketing system by 30 June 2016</td>
<td>Robinson</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>29</td>
<td>Establish new region in South Pacific area to start May 1, 2017</td>
<td>Crockett/Dickie</td>
<td>Rules</td>
<td>W2018</td>
</tr>
<tr>
<td>30</td>
<td>Realign International Region and select name (Pacific Rim, SE Asia) to submit for BOD Ballot</td>
<td>Crockett/Dickie</td>
<td>BOD</td>
<td>W2018</td>
</tr>
<tr>
<td>31</td>
<td>Periodical Review of China growth</td>
<td>EO</td>
<td>Dickie</td>
<td>Ongoing</td>
</tr>
<tr>
<td>32</td>
<td>Update TICA Treasure and Hall of Fame Plaques include Jo Parris, Don Caruthers</td>
<td>Bowers</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>33</td>
<td>Agree to abide by Texas and US laws pertaining to data protection</td>
<td>Adler</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>38</td>
<td>EO to provide Board Members with names, contact information, last date business was done with TICA for clients with credits</td>
<td>Bowers</td>
<td></td>
<td>01 Mrz 2017</td>
</tr>
<tr>
<td>39</td>
<td>Establish Leave Policy for TICA employees</td>
<td>Mays</td>
<td>Patton</td>
<td>S2017</td>
</tr>
<tr>
<td>40</td>
<td>Review employee manual</td>
<td>Mays</td>
<td>Patton</td>
<td>S2017</td>
</tr>
<tr>
<td>41</td>
<td>Business Manager to investigate health insurance status and options for EO employees</td>
<td>Bowers</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>42</td>
<td>EO to provide Treasurer with bill for Annual 2016</td>
<td>Bowers</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>43</td>
<td>EO to coordinate hotel reservations for S2017</td>
<td>Bowers</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>44</td>
<td>EO to run American Express bills by treasurer before data is entered into Quickbooks</td>
<td>Bowers</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>45</td>
<td>EO to coordinate with Fulkerson to further break down freight expenses for marketing</td>
<td>Bowers</td>
<td>Fulkerson</td>
<td>S2017</td>
</tr>
<tr>
<td>46</td>
<td>EO to re-invest matured CDs into investment account</td>
<td>Bowers</td>
<td>Fisher</td>
<td>15 Feb 2017</td>
</tr>
<tr>
<td>47</td>
<td>EO to re-invest matured investments</td>
<td>Bowers</td>
<td>Fisher</td>
<td>S2017</td>
</tr>
<tr>
<td>48</td>
<td>Resubmit Standing Rules 109.1.1.1 with corrected wording</td>
<td>Viach</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>49</td>
<td>Solicit commitments for Annual 2020 in EN</td>
<td>Stadter</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>50</td>
<td>Define scope for ticau.org</td>
<td>Board</td>
<td>Jackie Rose</td>
<td>S2017</td>
</tr>
<tr>
<td>51</td>
<td>Put 2017 contract renewals on the S2017 agenda</td>
<td>Bowers</td>
<td></td>
<td>S2017</td>
</tr>
<tr>
<td>52</td>
<td>Put contract renewals on the agenda of the corresponding Winter Meeting</td>
<td>Bowers</td>
<td></td>
<td>Ongoing</td>
</tr>
</tbody>
</table>
ADDENDUM
This Winter meeting report reflects TICA’s financial position and activity for the first half of the fiscal year ending June 30, 2017. It also includes a revised budget based upon actions taken at the Annual meeting and a request to update income projections based upon the final results of the fiscal year just ended.

Revised Budget: As previously reported to the Board, the Revised Budget includes
1. Increased income from registrations and pedigrees to be in line with last year's final numbers and an additional growth factor of about 3%.
2. Added position for IT Manager for a partial year and contract funds of $10,000 for half year of a Communications Coordinator function.
3. The Board meeting budget was increased $20,000 as a spring meeting was not budgeted.
4. Show insurance costs were reduced to reflect the new policy.

TICA’s Balance Sheet: The Association continues to be in a very solid cash position. In September, one of our bond investments matured and the proceeds were reinvested in accordance with TICA’s investment guidelines. At maturity, the two small CD’s should be transferred to the investment account.

Payroll Bank Account Balance: An error was discovered in the transfer formula from the General to the Payroll Account for each pay period, resulting in an excess of funds in the Payroll Account (approximately $120,000+), far more than needed to cover a single pay period. Excess funds will be transferred back to the General Fund and considered for possible investment.

Deferred Income includes the balance of “unearned” corporate partner sponsorship income. As most contracts are calendar year, the balance reflects end-of-year levels. As new contracts are signed, any revenue related to contract deliverables will remain in this account until performed. At that time, the revenue will be recognized in the Association’s income statement.

Income from Operations: Income is performing well and in line with the updated budget projections.

Annual Awards Program Expense/
Board Meeting Expense Annual – Perhaps by the Board meeting, I will be able to determine the actual breakdown on expense for last year’s Annual. Some portion of the bill from the hotel would have been for the Banquet AV, so charged to the Annual Awards Program Expense. Presumably, some of the hotel cost was for the meeting room/breaks and the remainder for room nights for Board, appointed officials, and staff. From the information posted to the books, it appears that the Annual Board Meeting expense exceeded the budget by more than $20,000. I am unable to make an analysis of expense to budget category or make a recommendation.

Marketing - Special events includes cost of expenses for sponsor-funded events, predominately pet expos and conferences. Printed material includes sponsored printing of coloring books and visitor guide. The coloring books, visitor guides and posters have been extremely successful, resulting in a significant expenditure in shipping costs.
### Income

<table>
<thead>
<tr>
<th>Category</th>
<th>Jul - Dec 16</th>
<th>Budget</th>
<th>$ Over Budget</th>
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<th>Total Budget</th>
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<tbody>
<tr>
<td>01 Memberships</td>
<td>43,110.01</td>
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<td>06 Individual Registrations</td>
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<td>07 Blue Slips</td>
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<td>12,353.00</td>
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<td>23 TICA TREND</td>
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<td>24 TICA Yearbook</td>
<td>31,081.00</td>
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<td>26 COE/OSTD Cattery</td>
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<td>75.00</td>
<td>100.0%</td>
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<td>-45.00</td>
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<td>30 Clerking Fees</td>
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<td>180.00</td>
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<td>31 OS/OD/LA</td>
<td>410.00</td>
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<td>33 Website Breeder Listings</td>
<td>6,355.00</td>
<td>4,565.00</td>
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<td>34 Website Banner Ads</td>
<td>22,350.00</td>
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<tr>
<td>35 Website Classified Ads</td>
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<td>540.00</td>
<td>240.00</td>
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<td>37 Rush</td>
<td>15,008.00</td>
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<td>0.00</td>
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<td>39 Complaint Fees</td>
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<td>764.12</td>
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<td>41 Annual Awards Sponsorships</td>
<td>625.00</td>
<td>575.00</td>
<td>50.00</td>
<td>108.7%</td>
<td>3,000.00</td>
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<tr>
<td>42 Late Fees (Judges/Pstg Due/</td>
<td>1,580.00</td>
<td>600.00</td>
<td>980.00</td>
<td>263.33%</td>
<td>2,000.00</td>
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<td>43 Affinity Program</td>
<td>1,079.83</td>
<td>2,599.00</td>
<td>-1,519.17</td>
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### TICA

**Profit & Loss Budget vs. Actual**

*July through December 2016*

<table>
<thead>
<tr>
<th></th>
<th>Jul - Dec 16 Budget</th>
<th>$ Over Budget</th>
<th>% of Budget</th>
<th>Total Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>44 Return Check Svc/Handling</td>
<td>120.00</td>
<td>-130.00</td>
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<td>45 Rtnd Chks/Handling Fees</td>
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<td>-142.00</td>
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<td>300.00</td>
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<td>45 Return Checks</td>
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<td>0.00</td>
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<td>46 Refunds</td>
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<td>47 WOC - Advertising</td>
<td>1,600.00</td>
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<td>Corporate Sponsorships</td>
<td>101,900.00</td>
<td>62,600.00</td>
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<td><strong>Deposit</strong></td>
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<td>Deposit - Other</td>
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<td><strong>Total Deposit</strong></td>
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<td><strong>Total Income</strong></td>
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<td>77,078.77</td>
<td>109.08%</td>
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</table>

**Expense**

#### ANNUAL AWARDS PROGRAM

- **Banquet Expense**
  - 1,051.57
  - 3,500.00
  - -2,448.43
  - 30.05%
  - 3,500.00
- **Freight and Postage**
  - 140.00
  - 700.00
  - -560.00
  - 20.0%
  - 700.00
- **Plaques/Trophies**
  - 7,584.97
  - 7,500.00
  - 84.97
  - 101.13%
  - 7,500.00
- **Regional Rebate**
  - 2,000.00
  - 0.00
  - 2,000.00
  - 100.0%
  - 25,000.00
- **Rosettes**
  - 4,057.76
  - 5,500.00
  - -1,442.24
  - 73.78%
  - 6,000.00

**Total ANNUAL AWARDS PROGRAM**

- 14,834.30
- 17,200.00
- -2,365.70
- 86.25%
- 42,700.00

#### BANK

- **Card Charges**
  - 14,941.03
  - 13,603.89
  - 1,337.14
  - 109.83%
  - 28,000.00
- **PayPal Fees**
  - 17,862.59
  - 14,291.90
  - 3,570.69
  - 124.98%
  - 30,000.00
- **Returned Checks**
  - 137.00
  - 0.00
  - 137.00
  - 100.0%
  - 0.00
- **Service Charges**
  - 605.76
  - 2,021.00
  - -1,415.24
  - 29.97%
  - 4,000.00

**Total BANK**

- 33,546.38
- 29,916.79
- 3,629.59
- 112.13%
- 62,000.00

#### BOARD MEETING EXPENSE

**Annual Meeting**

- **Appointed Officials - Lodging**
  - 429.80
  - 2,000.00
  - -1,570.20
  - 21.49%
  - 2,000.00
- **Appointed Officials - Per Diem**
  - 2,619.52
  - 600.00
  - 2,019.52
  - 436.59%
  - 600.00
- **Appointed Officials - Travel**
  - Misc
    - 341.00
    - 0.00
    - 341.00
    - 100.0%
  - Transportation
    - 493.22
    - 0.00
    - 493.22
    - 100.0%
  - **Appointed Officials - Travel - Other**
    - 1,474.65
    - 1,500.00
    - -25.35
    - 98.31%
    - 1,500.00

**Total Appointed Officials - Travel**

- 2,308.87
- 1,500.00
- 808.87
- 153.93%
- 1,500.00

- **Board-Lodging**
  - 635.93
  - 13,500.00
  - -12,864.07
  - 4.71%
  - 13,500.00
- **Board-Per Diem**
  - 5,602.00
  - 4,350.00
  - 1,252.00
  - 28.78%
  - 4,350.00
- **Board-Travel**
  - 8,835.43
  - 6,400.00
  - 2,435.43
  - 38.05%
  - 6,400.00

- **Room/Refreshments/Supplies**
  - 32,229.79
  - 3,000.00
  - 29,229.79
  - 1,074.33%
  - 3,000.00

**Total Annual Meeting**

- 52,661.34
- 31,350.00
- 21,311.34
- 167.98%
- 31,350.00

**Total Winter Meeting**

- 20,750.00

**Total Spring Meeting**

- 20,750.00

#### COMMUNICATIONS

- **Telephone**
  - 11,917.51
  - 10,100.00
  - 1,817.51
  - 118.0%
  - 20,000.00
## Profit & Loss Budget vs. Actual
### July through December 2016

<table>
<thead>
<tr>
<th></th>
<th>Jul - Dec 16</th>
<th>Budget</th>
<th>$ Over Budget</th>
<th>% of Budget</th>
<th>Total Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Website</strong></td>
<td></td>
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<tr>
<td><strong>COMPUTER</strong></td>
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<tr>
<td>Equipment</td>
<td>12,305.10</td>
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<td>7,305.10</td>
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<td>Software</td>
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<td>1,554.63</td>
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<td>Supplies/Support</td>
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<td><strong>FREIGHT AND POSTAGE</strong></td>
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<tr>
<td>Printed Materials</td>
<td>32,369.73</td>
<td>15,000.00</td>
<td>17,369.73</td>
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<td>15,000.00</td>
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<tr>
<td>Professional Fees</td>
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<td>-10,000.00</td>
<td>0.0%</td>
<td>20,000.00</td>
</tr>
<tr>
<td>Special Events</td>
<td>13,271.51</td>
<td>8,000.00</td>
<td>5,271.51</td>
<td>165.89%</td>
<td>40,000.00</td>
</tr>
<tr>
<td>Supplies</td>
<td>1,170.92</td>
<td>2,500.00</td>
<td>-1,329.08</td>
<td>46.84%</td>
<td>5,000.00</td>
</tr>
<tr>
<td>Travel Expense</td>
<td>2,088.61</td>
<td>1,652.00</td>
<td>436.61</td>
<td>26.43%</td>
<td>5,000.00</td>
</tr>
<tr>
<td><strong>Total MARKETING</strong></td>
<td>52,109.77</td>
<td>38,652.00</td>
<td>13,457.77</td>
<td>134.82%</td>
<td>87,500.00</td>
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<tr>
<td><strong>OFFICE EQUIPMENT</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Leases</td>
<td>26,884.88</td>
<td>21,400.00</td>
<td>5,484.88</td>
<td>25.63%</td>
<td>43,000.00</td>
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<tr>
<td>Maintenance</td>
<td>286.27</td>
<td>500.00</td>
<td>-213.73</td>
<td>57.25%</td>
<td>500.00</td>
</tr>
<tr>
<td>Purchase</td>
<td>0.00</td>
<td>1,000.00</td>
<td>-1,000.00</td>
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<tr>
<td><strong>Total OFFICE EQUIPMENT</strong></td>
<td>27,171.15</td>
<td>22,900.00</td>
<td>4,271.15</td>
<td>118.65%</td>
<td>45,500.00</td>
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<tr>
<td><strong>OFFICE MAINTENANCE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Repairs</td>
<td>0.00</td>
<td>750.00</td>
<td>-750.00</td>
<td>0.0%</td>
<td>750.00</td>
</tr>
<tr>
<td><strong>Total OFFICE MAINTENANCE</strong></td>
<td>0.00</td>
<td>750.00</td>
<td>-750.00</td>
<td>0.0%</td>
<td>750.00</td>
</tr>
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<td><strong>OFFICE SUPPLIES</strong></td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>5,070.52</td>
<td>4,476.07</td>
<td>594.45</td>
<td>11.28%</td>
<td>9,000.00</td>
</tr>
</tbody>
</table>
# TICA Profit & Loss Budget vs. Actual

July through December 2016

<table>
<thead>
<tr>
<th></th>
<th>Jul - Dec 16</th>
<th>Budget</th>
<th>$ Over Budget</th>
<th>% of Budget</th>
<th>Total Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Laminating</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,000.00</td>
</tr>
<tr>
<td>Paper</td>
<td>1,679.04</td>
<td>1,429.94</td>
<td>249.10</td>
<td>117.42%</td>
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<tr>
<td><strong>Total OFFICE SUPPLIES</strong></td>
<td>6,749.56</td>
<td>5,906.01</td>
<td>843.55</td>
<td>114.28%</td>
<td>13,000.00</td>
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<tr>
<td><strong>PAYROLL</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contract Labor</td>
<td>4,161.20</td>
<td>0.00</td>
<td>4,161.20</td>
<td>100.0%</td>
<td>0.00</td>
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<tr>
<td>Employee Benefits</td>
<td>6,471.95</td>
<td>8,574.78</td>
<td>-2,102.83</td>
<td>75.48%</td>
<td>17,000.00</td>
</tr>
<tr>
<td>Salary/Wages</td>
<td>329,396.12</td>
<td>350,626.72</td>
<td>-21,230.60</td>
<td>93.95%</td>
<td>745,000.00</td>
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<tr>
<td>Taxes</td>
<td>29,731.96</td>
<td>29,338.68</td>
<td>393.28</td>
<td>101.34%</td>
<td>60,000.00</td>
</tr>
<tr>
<td><strong>Total PAYROLL</strong></td>
<td>369,761.23</td>
<td>388,540.18</td>
<td>-18,778.95</td>
<td>95.17%</td>
<td>822,000.00</td>
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<tr>
<td><strong>PRINTING</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administration</td>
<td>8,112.71</td>
<td>4,178.22</td>
<td>3,934.49</td>
<td>194.17%</td>
<td>10,000.00</td>
</tr>
<tr>
<td>Judges Books</td>
<td>2,331.78</td>
<td>2,000.00</td>
<td>331.78</td>
<td>116.59%</td>
<td>2,000.00</td>
</tr>
<tr>
<td>Other</td>
<td>0.00</td>
<td>500.00</td>
<td>-500.00</td>
<td>0.0%</td>
<td>1,000.00</td>
</tr>
<tr>
<td><strong>Total PRINTING</strong></td>
<td>10,444.49</td>
<td>6,678.22</td>
<td>3,766.27</td>
<td>156.4%</td>
<td>13,000.00</td>
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<tr>
<td><strong>PROFESSIONALS FEES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounting and Audit</td>
<td>20,700.00</td>
<td>18,000.00</td>
<td>2,700.00</td>
<td>115.0%</td>
<td>22,000.00</td>
</tr>
<tr>
<td>Balloting</td>
<td>4,000.00</td>
<td>2,000.00</td>
<td>2,000.00</td>
<td>200.0%</td>
<td>2,000.00</td>
</tr>
<tr>
<td>Legal</td>
<td>18,565.50</td>
<td>6,500.00</td>
<td>12,065.50</td>
<td>285.62%</td>
<td>11,500.00</td>
</tr>
<tr>
<td>Payroll Preparation</td>
<td>990.64</td>
<td>803.00</td>
<td>187.64</td>
<td>123.37%</td>
<td>2,000.00</td>
</tr>
<tr>
<td><strong>Total PROFESSIONALS FEES</strong></td>
<td>44,256.14</td>
<td>27,303.00</td>
<td>16,953.14</td>
<td>162.09%</td>
<td>37,500.00</td>
</tr>
<tr>
<td><strong>REIMBURSEMENTS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Judging Administrator</td>
<td>2,500.00</td>
<td>2,500.00</td>
<td>0.00</td>
<td>100.0%</td>
<td>2,500.00</td>
</tr>
<tr>
<td>Postage/Supplies</td>
<td>569.54</td>
<td>400.00</td>
<td>169.54</td>
<td>142.39%</td>
<td>400.00</td>
</tr>
<tr>
<td><strong>Total Judging Administrator</strong></td>
<td>3,069.54</td>
<td>2,900.00</td>
<td>169.54</td>
<td>105.85%</td>
<td>2,900.00</td>
</tr>
<tr>
<td><strong>RENT AND UTILITIES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Custodial</td>
<td>3,813.00</td>
<td>3,428.00</td>
<td>385.00</td>
<td>111.23%</td>
<td>7,000.00</td>
</tr>
<tr>
<td>Rent</td>
<td>15,384.00</td>
<td>17,196.00</td>
<td>-1,812.00</td>
<td>89.46%</td>
<td>34,500.00</td>
</tr>
<tr>
<td><strong>Total RENT AND UTILITIES</strong></td>
<td>19,197.00</td>
<td>20,624.00</td>
<td>-1,427.00</td>
<td>93.08%</td>
<td>41,500.00</td>
</tr>
<tr>
<td><strong>SECURITY</strong></td>
<td>194.85</td>
<td>0.00</td>
<td>194.85</td>
<td>100.0%</td>
<td>500.00</td>
</tr>
<tr>
<td><strong>TAXES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property</td>
<td>696.33</td>
<td>0.00</td>
<td>696.33</td>
<td>100.0%</td>
<td>3,500.00</td>
</tr>
<tr>
<td><strong>TRAVEL REIMBURSEMENTS</strong></td>
<td>2,438.09</td>
<td>1,500.00</td>
<td>938.09</td>
<td>162.54%</td>
<td>2,500.00</td>
</tr>
<tr>
<td>Officers</td>
<td>0.00</td>
<td>1,000.00</td>
<td>-1,000.00</td>
<td>0.0%</td>
<td>1,000.00</td>
</tr>
<tr>
<td><strong>Total TRAVEL REIMBURSEMENTS</strong></td>
<td>2,438.09</td>
<td>2,500.00</td>
<td>-61.91</td>
<td>97.52%</td>
<td>3,500.00</td>
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<tr>
<td><strong>TREND EXPENSES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Editorial Fees</td>
<td>9,400.00</td>
<td>9,300.00</td>
<td>100.00</td>
<td>101.08%</td>
<td>18,600.00</td>
</tr>
<tr>
<td>Publishing and Distributuion</td>
<td>35,211.92</td>
<td>63,615.14</td>
<td>-28,403.22</td>
<td>55.35%</td>
<td>105,000.00</td>
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<tr>
<td><strong>Total TREND EXPENSES</strong></td>
<td>44,611.92</td>
<td>72,915.14</td>
<td>-28,303.22</td>
<td>61.18%</td>
<td>123,600.00</td>
</tr>
<tr>
<td><strong>YEARBOOK</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Editorial Fees</td>
<td>7,000.00</td>
<td>10,500.00</td>
<td>-3,500.00</td>
<td>66.67%</td>
<td>20,000.00</td>
</tr>
<tr>
<td><strong>Total Editorial Fees</strong></td>
<td>7,000.00</td>
<td>10,500.00</td>
<td>-3,500.00</td>
<td>66.67%</td>
<td>20,000.00</td>
</tr>
</tbody>
</table>
### TICA
### Profit & Loss Budget vs. Actual
### July through December 2016

<table>
<thead>
<tr>
<th></th>
<th>Jul - Dec 16</th>
<th>Budget</th>
<th>$ Over Budget</th>
<th>% of Budget</th>
<th>Total Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freight</td>
<td>37.26</td>
<td>2,806.00</td>
<td>-2,768.74</td>
<td>1.33%</td>
<td>7,800.00</td>
</tr>
<tr>
<td>Publishing</td>
<td></td>
<td>32,000.00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reimbursed Expenses</td>
<td>353.40</td>
<td>342.00</td>
<td>11.40</td>
<td>103.33%</td>
<td>500.00</td>
</tr>
<tr>
<td>Total YEARBOOK</td>
<td>7,390.66</td>
<td>13,648.00</td>
<td>-6,257.34</td>
<td>54.15%</td>
<td>60,300.00</td>
</tr>
<tr>
<td>Total Expense</td>
<td>844,633.58</td>
<td>872,014.75</td>
<td>-27,381.17</td>
<td>96.86%</td>
<td>1,748,600.00</td>
</tr>
<tr>
<td>Interest Income</td>
<td>6,539.20</td>
<td>3,000.00</td>
<td>3,539.20</td>
<td>217.97%</td>
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<tr>
<td>Other Income</td>
<td>-6,874.59</td>
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<td>100.0%</td>
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<tr>
<td>Refund</td>
<td>-335.39</td>
<td>3,000.00</td>
<td>-3,335.39</td>
<td>-11.18%</td>
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</tr>
<tr>
<td></td>
<td>81,039.80</td>
<td>-20,084.75</td>
<td>101,124.55</td>
<td>-403.49%</td>
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</tr>
</tbody>
</table>
### ASSETS

**Current Assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Checking/Savings</td>
<td></td>
</tr>
<tr>
<td>IBC-CD-1YR</td>
<td>14,611.69</td>
</tr>
<tr>
<td>IBC-CD 6MO</td>
<td>15,211.79</td>
</tr>
<tr>
<td>Jim Becknell Memorial Fund</td>
<td>-15.00</td>
</tr>
<tr>
<td>PayPal Account</td>
<td>4,107.73</td>
</tr>
<tr>
<td>RBC Investment Account</td>
<td>405,376.19</td>
</tr>
<tr>
<td>TSB-General</td>
<td>564,855.63</td>
</tr>
<tr>
<td>TSB-Payroll</td>
<td>187,905.40</td>
</tr>
<tr>
<td><strong>Total Checking/Savings</strong></td>
<td>1,192,053.43</td>
</tr>
<tr>
<td>Accounts Receivable</td>
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</tr>
<tr>
<td>Accounts Receivable</td>
<td>51,500.00</td>
</tr>
<tr>
<td><strong>Total Accounts Receivable</strong></td>
<td>51,500.00</td>
</tr>
<tr>
<td>Other Current Assets</td>
<td></td>
</tr>
<tr>
<td>A/R Membership</td>
<td>8,197.00</td>
</tr>
<tr>
<td>Interest Receivable</td>
<td>2,666.21</td>
</tr>
<tr>
<td>Inventory Yearbook</td>
<td>900.00</td>
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<td>PrePaid Expenses</td>
<td>15,487.74</td>
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<tr>
<td><strong>Total Other Current Assets</strong></td>
<td>27,250.95</td>
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<tr>
<td><strong>Total Current Assets</strong></td>
<td>1,270,804.38</td>
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</table>

**Fixed Assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital lease improvement</td>
<td>96,911.39</td>
</tr>
<tr>
<td>Equipment/Machinery</td>
<td>171,559.01</td>
</tr>
<tr>
<td>Furniture/Fixtures</td>
<td>32,263.04</td>
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<tr>
<td>Recorded Depreciation</td>
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</tr>
<tr>
<td><strong>Total Fixed Assets</strong></td>
<td>38,621.64</td>
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</table>

**Other Assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amex-Credit Receivable</td>
<td>4,469.54</td>
</tr>
<tr>
<td><strong>Total Other Assets</strong></td>
<td>4,469.54</td>
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</table>

**TOTAL ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>1,313,895.56</td>
</tr>
</tbody>
</table>

### LIABILITIES & EQUITY

**Liabilities**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities</td>
<td></td>
</tr>
<tr>
<td>Other Current Liabilities</td>
<td></td>
</tr>
<tr>
<td>Credits Payable Membership</td>
<td>84,987.68</td>
</tr>
<tr>
<td>Deferred Income</td>
<td>6,000.01</td>
</tr>
<tr>
<td>Payroll Liabilities</td>
<td>8,195.74</td>
</tr>
<tr>
<td><strong>Total Other Current Liabilities</strong></td>
<td>99,183.43</td>
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<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>99,183.43</td>
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</table>

**Long Term Liabilities**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compensated Absences</td>
<td>29,097.27</td>
</tr>
<tr>
<td><strong>Total Long Term Liabilities</strong></td>
<td>29,097.27</td>
</tr>
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</table>

**Total Liabilities**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>128,280.70</td>
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</table>

**Equity**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retained Earnings</td>
<td>639,419.82</td>
</tr>
</tbody>
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TICA

Balance Sheet

As of December 31, 2016

Dec 31, 16
## TICA
### Balance Sheet
As of December 31, 2016

<table>
<thead>
<tr>
<th>Dec 31, 16</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted Fund Balance</td>
<td>465,155.24</td>
</tr>
<tr>
<td>Net Income</td>
<td>81,039.80</td>
</tr>
<tr>
<td>Total Equity</td>
<td>1,185,614.86</td>
</tr>
<tr>
<td>TOTAL LIABILITIES &amp; EQUITY</td>
<td>1,313,895.56</td>
</tr>
</tbody>
</table>
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT

THE INTERNATIONAL CAT
ASSOCIATION, INC.

June 30, 2016 and 2015
The International Cat Association, Inc.  
June 30, 2016

OFFICERS

Fate Mays          President               Corpus Christi, Texas
Bobbie Tullo      Vice-President              Pine, Arizona
Vickie Fisher      Treasurer                Corrales, New Mexico

REGIONAL DIRECTORS

Motoko Oizumi       Asia                 Omiya-Ku Saitama City, Japan
Miguel Vasquez     Great Lakes            Toledo, Ohio
Susan Adler         Mid Atlantic          Effort, Pennsylvania
Gloria Mahan        Mid Pacific           Galt, California
Donna Madison       Northeast             Portland, Maine
Ralph Stadter       Northern Europe       Aglasterhausen, Germany
Ellen Crockett      Northwest             Port Townsend, Washington
Wendy Klamm         South Central         Lafayette, Louisiana
Laurie Patton       Southeast             Columbia, South Carolina
Damien Bourreau     Southern Europe       Mereville, France
Alexandra Chrisholm    Southwest       Ramona, California
Luiz Paulo Faccioli  South America        Porto Alegre, Brazil
Phil Cornwell       Western Europe        Cambridgeshire, England

Personnel:

Leslie Bowers          Business Manager and Executive Secretary         Harlingen, Texas
INDEPENDENT AUDITORS' REPORT

Board of Directors
The International Cat Association, Inc.

We have audited the accompanying financial statements of The International Cat Association, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors’ judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The International Cat Association, Inc. as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

LONG CHILTON, LLP
Certified Public Accountants

Harlingen, Texas
November 27, 2016
### ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,252,571</td>
<td>$1,036,338</td>
</tr>
<tr>
<td>Certificates of deposit</td>
<td>30,889</td>
<td>30,758</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership receivables</td>
<td>5,619</td>
<td>4,644</td>
</tr>
<tr>
<td>Taxes receivable</td>
<td>10,190</td>
<td>-</td>
</tr>
<tr>
<td>Interest receivable</td>
<td>2,241</td>
<td>1,909</td>
</tr>
<tr>
<td>Other receivable</td>
<td>1,050</td>
<td>-</td>
</tr>
<tr>
<td>Inventory</td>
<td>900</td>
<td>2,280</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>22,634</td>
<td>32,140</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>1,326,094</td>
<td>1,108,069</td>
</tr>
<tr>
<td><strong>PROPERTY AND EQUIPMENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Furniture and equipment</td>
<td>203,822</td>
<td>189,631</td>
</tr>
<tr>
<td>Lease improvements</td>
<td>96,911</td>
<td>96,911</td>
</tr>
<tr>
<td>Less accumulated depreciation</td>
<td>(252,112)</td>
<td>(230,845)</td>
</tr>
<tr>
<td><strong>Total property and equipment</strong></td>
<td>48,621</td>
<td>55,697</td>
</tr>
<tr>
<td></td>
<td><strong>$ 1,374,715</strong></td>
<td><strong>$ 1,163,766</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$50,524</td>
<td>$15,362</td>
</tr>
<tr>
<td>Payroll liabilities</td>
<td>36,017</td>
<td>24,953</td>
</tr>
<tr>
<td>Credit memos</td>
<td>79,087</td>
<td>76,093</td>
</tr>
<tr>
<td>Deferred income</td>
<td>75,400</td>
<td>68,700</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>241,028</td>
<td>185,108</td>
</tr>
<tr>
<td><strong>LONG-TERM LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Compensated absences</td>
<td>29,097</td>
<td>21,721</td>
</tr>
<tr>
<td><strong>Total long-term liabilities</strong></td>
<td>29,097</td>
<td>21,721</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>1,104,590</td>
<td>956,937</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 1,374,715</strong></td>
<td><strong>$ 1,163,766</strong></td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these statements.
### UNRESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership dues, fees and support</td>
<td>$1,740,445</td>
<td>$1,610,548</td>
</tr>
<tr>
<td>Sales of yearbooks</td>
<td>50,179</td>
<td>56,524</td>
</tr>
<tr>
<td>Less cost of yearbooks</td>
<td>(53,470)</td>
<td>(60,383)</td>
</tr>
<tr>
<td>Interest income</td>
<td>6,615</td>
<td>8,361</td>
</tr>
<tr>
<td>Unrealized gain/(loss) on investments</td>
<td>2,930</td>
<td>(7,421)</td>
</tr>
<tr>
<td>Other income</td>
<td>10,190</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total unrestricted support and revenue</strong></td>
<td>1,756,889</td>
<td>1,607,629</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual awards</td>
<td>35,854</td>
<td>39,391</td>
</tr>
<tr>
<td>Bank and credit card charges</td>
<td>59,569</td>
<td>57,943</td>
</tr>
<tr>
<td>Board meeting expenses</td>
<td>68,157</td>
<td>50,708</td>
</tr>
<tr>
<td>Computer expenses</td>
<td>103,724</td>
<td>116,555</td>
</tr>
<tr>
<td>Contract labor</td>
<td>8,733</td>
<td>8,885</td>
</tr>
<tr>
<td>Corporate sponsorship</td>
<td>124,030</td>
<td>111,631</td>
</tr>
<tr>
<td>Depreciation</td>
<td>21,267</td>
<td>19,866</td>
</tr>
<tr>
<td>Dues and subscriptions</td>
<td>2,352</td>
<td>1,940</td>
</tr>
<tr>
<td>Employee retirement plan</td>
<td>16,727</td>
<td>14,044</td>
</tr>
<tr>
<td>Equipment rent and maintenance</td>
<td>43,254</td>
<td>47,496</td>
</tr>
<tr>
<td>Insurance</td>
<td>28,159</td>
<td>30,451</td>
</tr>
<tr>
<td>Judging administrator expenses</td>
<td>2,510</td>
<td>2,563</td>
</tr>
<tr>
<td>Legal and professional</td>
<td>38,456</td>
<td>33,573</td>
</tr>
<tr>
<td>Marketing</td>
<td>82,898</td>
<td>43,018</td>
</tr>
<tr>
<td>Office repairs and maintenance</td>
<td>505</td>
<td>-</td>
</tr>
<tr>
<td>Office supplies</td>
<td>14,997</td>
<td>15,739</td>
</tr>
<tr>
<td>Postage and freight</td>
<td>80,827</td>
<td>75,604</td>
</tr>
<tr>
<td>Printing</td>
<td>15,817</td>
<td>13,210</td>
</tr>
<tr>
<td>Reimbursed expenses</td>
<td>498</td>
<td>-</td>
</tr>
<tr>
<td>Rent and utilities</td>
<td>37,958</td>
<td>37,949</td>
</tr>
<tr>
<td>Salaries and wages</td>
<td>627,686</td>
<td>607,769</td>
</tr>
<tr>
<td>Security</td>
<td>512</td>
<td>230</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>1,609,236</td>
<td>1,510,308</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Changes in unrestricted net assets</strong></td>
<td>147,653</td>
<td>97,321</td>
</tr>
<tr>
<td><strong>Net assets as of beginning of year</strong></td>
<td>956,937</td>
<td>859,616</td>
</tr>
<tr>
<td><strong>Net assets as of end of year</strong></td>
<td>$1,104,590</td>
<td>$956,937</td>
</tr>
</tbody>
</table>

*The accompanying notes are an integral part of these statements.*
The International Cat Association, Inc.

STATEMENTS OF CASH FLOWS
Years Ending June 30,

<table>
<thead>
<tr>
<th>Cash flows from operating activities</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase (decrease) in total net assets</td>
<td>$147,653</td>
<td>$97,321</td>
</tr>
<tr>
<td>Adjustment to reconcile change in net assets to net cash provided (used) by operating activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation expense</td>
<td>21,257</td>
<td>19,866</td>
</tr>
<tr>
<td>(Increase) decrease in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership receivables</td>
<td>(975)</td>
<td>27,361</td>
</tr>
<tr>
<td>Taxes receivable</td>
<td>(10,190)</td>
<td>-</td>
</tr>
<tr>
<td>Interest receivable</td>
<td>(332)</td>
<td>-</td>
</tr>
<tr>
<td>Other receivable</td>
<td>(1,050)</td>
<td>-</td>
</tr>
<tr>
<td>Inventory</td>
<td>1,380</td>
<td>655</td>
</tr>
<tr>
<td>Other prepaid</td>
<td>9,506</td>
<td>(6,716)</td>
</tr>
<tr>
<td>Increase (decrease) in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>35,162</td>
<td>(751)</td>
</tr>
<tr>
<td>Payroll liabilities</td>
<td>11,064</td>
<td>343</td>
</tr>
<tr>
<td>Credit memos</td>
<td>2,994</td>
<td>228</td>
</tr>
<tr>
<td>Deferred income</td>
<td>6,700</td>
<td>(22,925)</td>
</tr>
<tr>
<td>Compensated absences</td>
<td>7,376</td>
<td>-</td>
</tr>
<tr>
<td>Net cash provided (used) by operating activities</td>
<td>230,555</td>
<td>115,382</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cash flows from investing activities</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase of equipment</td>
<td>(14,191)</td>
<td>(24,133)</td>
</tr>
<tr>
<td>Proceeds from sale of investments</td>
<td>-</td>
<td>141,478</td>
</tr>
<tr>
<td>Purchase of investments</td>
<td>(131)</td>
<td>-</td>
</tr>
<tr>
<td>Net cash provided (used) by investing activities</td>
<td>(14,322)</td>
<td>117,345</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net increase (decrease) in cash</th>
<th>216,233</th>
<th>232,727</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents, beginning of year</td>
<td>1,036,338</td>
<td>803,611</td>
</tr>
<tr>
<td>Cash and cash equivalents, end of year</td>
<td>$1,252,571</td>
<td>$1,036,338</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these statements.
NOTE A - SIGNIFICANT ACCOUNTING POLICIES

The International Cat Association, Inc. (known as “TICA”) was incorporated October 25, 1982 under the Texas Non-Profit Corporation Act, with its primary purpose being the promotion and dissemination of educational and scientific information on felines to the general public. The Board of Directors, comprised of a President and Vice-President, and Regional Directors, oversees the activities of the Association.

Basis of Accounting

TICA’s financial statements have been prepared on the accrual basis of accounting. Revenues and expenses are recognized and recorded when earned or incurred. Financial statement presentation follows the recommendations of the FASB Accounting Standards Codification (ASC) 958-205 (Not-for-Profit Entities – Presentation of Financial Statements). In accordance with ASC 958-205, the Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. The financial statements reflect unrestricted net assets and activities. TICA does not have any temporarily or permanently restricted net assets and activities at the present time.

Membership Receivables

Membership receivables are recorded at the amount the Association expects to collect on balances outstanding at year end. Management closely monitors outstanding balances and writes off, as of year end, all balances that it deems to be uncollectible.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions.

All donor-restricted contributions are reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. No activity was temporarily or permanently restricted during the years ended June 30, 2016 and 2015.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.
NOTE A - SIGNIFICANT ACCOUNTING POLICIES - Continued

Concentrations of Risk

Concentrations of Risk Due to Temporary Cash Investments and Trade Accounts Receivable

Financial instruments that potentially subject the Association to concentrations of risk consist principally of temporary cash investments and trade accounts receivable. The Association places its temporary cash investments with financial institutions and limits the amount of credit exposure to any one financial institution. Concentrations of credit risk with respect to trade accounts receivable are limited due to the large number of members comprising the Association’s membership and their dispersion across different geographic areas.

Concentration of Risk Arising from Cash Deposits in Excess of Insured Limits

The Association maintains cash balances with high quality credit institutions. At times such cash and investments may be in excess of the FDIC insurance limit.

Income Taxes

As discussed in Note D, the Association received approval of its exempt status effective February 11, 2014. TICA’s Form 1120, U. S. Corporation Income Tax Return, for the year ending 2013 and period ending February 10, 2014 and Forms 990, Return of Organization Exempt from Income Tax, for the period ending June 30, 2014, and years ending June 30, 2016 and 2015 are subject to examination by the IRS, generally for 3 years after they were filed. TICA is not currently under examination by any federal or state taxing authorities. The Association believes it has no uncertain tax positions.

Inventories

Inventories of supplies for resale as of June 30, 2016 and 2015, is stated at principally the lower of cost or market. Cost is determined on the first-in, first-out basis.

Property, Plant and Equipment

Property, plant and equipment acquisitions have consistently been recorded at cost if purchased or fair value at date of gift if donated. Major renewals and improvements which extend the life of an asset or benefit one or more subsequent periods are capitalized. Replacements, maintenance, and repairs which do not extend or improve the life of existing assets are charged against income in the period incurred. When properties or equipment are retired or otherwise disposed of, the property and related accumulated depreciation accounts are relieved of the applicable amounts. Gains or losses from normal retirements or sales are credited or charged to income.

Depreciation

Equipment and furniture are being depreciated using the straight-line method over their estimated useful lives, ranging from 3 to 10 years. Depreciation expense totaled $21,267 and $19,866 for the years ended June 30, 2016 and 2015, respectively.
NOTE A - SIGNIFICANT ACCOUNTING POLICIES - Continued

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Association considers all highly liquid debt instruments with a maturity of three months or less to be cash equivalents.

Certificates of Deposit

Certificates of deposit, totaling $30,889 and $30,758 at June 30, 2016 and 2015, respectively, are presented on a separate line on the accompanying financial statements. The certificates bear interest ranging from .20% to .30% and have maturities ranging from three months to one year, with penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements.

Non-Profit Status

The Association has adopted the policy that no member shall personally profit from the operations of the Association except for reasonable compensation for services actually rendered by officers and employees of the Association.

Prepaid Expenses

Prepaid expenses are advance payments for products or services that will be used in operations at some future period.

Advertising

The Association expenses all advertising costs when incurred.

Credit Memos

Credit memos are generated when customers overpay for services or remit payment for registrations that are pending approval or required documentation. The credits are reduced when customers are refunded or once required documentation is received and the registration is granted.

Compensated Absences

The Association allows full-time employees to receive compensation for vacation leave. Vacation hours, which accrue from the first day of employment, can be taken as soon as the initial probationary period has lapsed. The estimate related to compensated absences is based on vacation hours earned and current pay rates. The cost of compensated absences is recognized as salary and wage expense.
NOTE B – OPERATING LEASES

On March 1, 2012, TICA entered into a five year operating lease for office space. The monthly payments on the lease are $2,565.

The following is a schedule by years of future minimum payments required under the lease agreement as of June 30:

<table>
<thead>
<tr>
<th>Year Ending June 30:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$23,085</td>
</tr>
</tbody>
</table>

On January 28, 2011, TICA entered into a sixty-six month operating lease for a postage machine. The monthly payments on the lease are $532.

The following is a schedule by years of future minimum payments required under the lease agreement as of June 30:

<table>
<thead>
<tr>
<th>Year Ending June 30:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$3,724</td>
</tr>
</tbody>
</table>

On April 25, 2012, TICA entered into a sixty month operating lease for a printer machine. The monthly payments on the lease are $2,195.

The following is a schedule by years of future minimum payments required under the lease agreement as of June 30:

<table>
<thead>
<tr>
<th>Year Ending June 30:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$21,950</td>
</tr>
</tbody>
</table>

Total lease expense charged to operations amounted to $43,254 and $47,496 for the years ended June 30, 2016 and 2015, respectively.

NOTE C - EMPLOYEE BENEFIT PLAN

TICA has a defined contribution retirement plan covering all employees who have worked at the Association longer than one year. Under the plan, TICA will match an employee’s salary deferral contributions up to a maximum of 3% of the employee’s compensation. Under the Internal Revenue Code, the plan is referred to as a Savings Incentive Match Plan for Employees.
NOTE D - FEDERAL INCOME TAXES AND DEFERRED INCOME TAXES

As discussed in Note A, the Association was organized and incorporated under the Texas Non-Profit Corporation Act and filed an application for exempt status. The Association had originally intended to be exempt from federal income taxes under the provisions of Section 501(c)(6) of the Internal Revenue Code. However, the application originally submitted to the Internal Revenue Service in 1993 for consideration as a not-for-profit, exempt organization under Section 501(c)(6) of the Internal Revenue Code was denied. As a result, TICA has filed federal income tax returns as a for-profit corporation with applicable provisions made for federal income taxes through February 10, 2014. The Association received notice in September 2014 that approval of exempt status was granted under provisions of Section 501(c)(4) of the Internal Revenue Code. The exemption is effective as of February 11, 2014.

NOTE E - SUBSEQUENT EVENTS

For purposes of reporting subsequent events, management has considered events occurring up to November 27, 2016; the date the report was available to be issued.
MARKETING AND BUSINESS DEVELOPMENT

Winter Meeting Jan 25-26-27, 2017

Director Marketing & Business Development: Roeann Fulkerson
Liaison to Board: Ellen Crockett and Fate Mays

Brief Summation of Immediate Past Business Development Activities:

TICA was very busy in 2016 growing awareness in the Pet Industry, with the public, and with veterinarians. Based on several factors, **TICA is absolutely the #1 “Go To” cat registry.** During 2016, TICA has been highly successful in building our Brand. Networking with businesses who serve cat owners have resulted in almost a dozen new companies reaching out to TICA for partnerships, sponsoring, and spending their advertising dollars. More of the public and within the pet industry have learned about TICA during 2016 than any previous year.

Sponsor Partner companies who invested dollars with TICA in 2016 in addition to Dr. Elsey Precious Cat are Royal Canin, Nekochan, Sturdi Products, Ultralite Cage Company, and new companies to TICA are ViaGen, Sleepypod, CIAO, and Basepaws.

TICA hosted three major Pet Expos in 2016. World Pet Association-America’s Family Pet Expo with TICA World of Cats show and Agility in Costa Mesa, CA, in April. [http://www.petexpooc.org](http://www.petexpooc.org) TICA is featured on the home page. This is the largest and most prestigious pet expo in the U.S. and TICA represents the “feline” presence. This event draws over 45,000 visitors.

Denver County Fair, National Western Complex, July 28-29-30, where TICA with Dr. Elsey sponsored the most popular Kitten Pavilion with cat show and feline Agility. [http://www.denvercountyfair.org](http://www.denvercountyfair.org)

New Jersey Family Pet Expo, Garden State Convention Center, Nov 5-6, 2016, TICA held a successful cat show and feline Agility. [http://familypetshows.com/new-jersey-family-pet-show](http://familypetshows.com/new-jersey-family-pet-show) TICA corporate by Dr. Elsey’s sponsorship also sponsored cat shows at two Pet Expos in Canada, Maple Ridge Expo, and Tradex Events Centre, Abbotsford, BC.

Eight newly chartered clubs each received at least $1,000 sponsorship “seed money” to support the new clubs first shows, including our first TICA corporate sponsored show in Shanghai, China. The 2016 typical show award was $750 to seasoned annual shows and $1,000 to clubs hosting the Regional Shows. There were sixty-three clubs who received sponsorship money for their shows in 2016.

TICA partnered with Amazing Pet Expos to host cat shows in Phoenix, AZ and Dallas, TX in conjunction with the highly publicized Pet Expos. Along with Amazing Pet Expo, TICA had informational booths at fourteen cities across the U.S. where coloring books, visitor guides were distributed by well-trained volunteer staff who answered questions, promoted TICA and shared the cats they brought with the public with very positive results.

TICA continues to receive a very high demand for our 2015 and 2016 coloring books. We have published three printings of the 2015 coloring book totaling 90,000, with approximately 65,000 currently in circulation and 10,000 copies available in Spanish. The 2016 coloring book also required three printings for a total of 100,000 for which approximately 70,000 are already in circulation. The new TICA World of Cats Visitor Guide was reprinted and is now 38 pages. The old brochures previously distributed from EO have been incorporated into the new visitor guide.

The Association of Feline Practitioners (AAFP) was held this year in Washington, DC. TICA was again invited to sponsor the “Friendly Cat Handling” seminar and workshops presented by Dr. Ilona Rodan. In addition to providing seven cats for the two seminars each on a different day, TICA had a large booth and was again the
favorite of the conference. This was documented by the completed survey after the conference where TICA’s booth was voted #1 attending vendor. We love them, they love us!

In addition to AAPF Vet Conference TICA had well-staffed exhibitor booths at five Veterinarian Conferences in 2016, these were as follows: SWVS-Southwest Veterinarian Symposium, WVC-Western Vet Conference, AVMA-American Veterinarian Medical Association, AAHA- American Animal Hospital Association, and ISAG-International Society for Animal Genetics. TICA also attended the TX Unites Animals conference. TX Unites Animals conference is a large meeting for shelter and rescue folks, it is especially unique and serves a different and positive purpose for TICA.

The TICA logo and name have been issued a Federal Registration certificate. This means ALL logos and places where the name and logo are used, the TM must be replaced with the Registration mark which is the R in a circle (like this ®). The TICA logo is authorized in only two colors and must not be altered in color or other tweaks. The dark blue is PMS 288, black or white. The two TICA taglines have been submitted for Federal Registration certificate that we hope to receive this year.

Current Happenings of Business Development:

In 2017 Dr. Elsey, Precious Cat will fund new areas of sponsorship for Asia and European shows and Feline Agility. Since 2011 pet cat popularity has increased by 91% in Taiwan, with owners shelling out $598.4 million on pet-related products and services a year, per the Council of Agriculture. “People who love their cats really do go a bit crazy for them,” admits Tsai reporter for CNN and TICA will be right there to help build our Brand with sponsorship funds available.

Dr. Elsey continues to fund clubs show sponsorships, the TICA World of Cats Visitor Guide and both 2015 and 2016 coloring books, double the sponsorship dollars to the 2017 TICA Annual in Corpus Christi, again purchased a generous online advertising package, will continue funding Veterinarian Conferences and the Amazing Pet Expos. Dr. Elsey Precious Cat was again very generous to TICA shown by the growth in dollar commitment allocated for 2017. This proves TICA is doing a good job in building sales and business for Dr. Elsey along with benefiting TICA.

TICA purchased a 13-week ad campaign with American Association of Feline Practitioners weekly eNewsletter which reaches 4,400 opted-in subscribers every week. Subscribers are decision-makers with purchasing power – the top-tier professionals in the industry. Here are links to ads:


http://engine.multibriefs.com/s/333005/142527/7/21768736?keywords=catvets120616

Dog News Magazine interviewed Anthony Hutcherson and featured an article about TICA’s participation with MTB-Meet and Compete Feb 11, 2017 in conjunction with Westminster KC week of events.

I am super happy to share TICA received a Feature Article, “Where to Meet People” in DatingAdvice.com showcasing our TICA Show Calendar! The interview reaches an audience of more than 23,000 readerships and 2M per month site hits. This shows a unique way to reach people not yet aware of who TICA is and what we offer.

Paris Pet Expo with TICA cat show and Feline Agility, Jan 13-14, 2017 http://www.expozoo.com/ The First French TV Channel called "TF1" will be present to make a TV report on TICA judging and how the exhibitors live and this will also include highlighting the Feline Agility.

We have eight veterinarian conferences planned for 2017 as well. TICA distributes our educational coloring books, TICA World of Cats Visitor Guides and the new Breed Posters at Vet conferences. This along with the cats in our booth makes TICA’s booth the most popular booth at every vet conference we have attended. TICA will attend our first Student American Veterinary Medical Association (SAVMA) at Texas A&M College of
Veterinary Medicine and Biomedical Sciences, March 16-18, 2017. Reaching and introduction to TICA with the Veterinary Students is a positive approach.

**TICA Seal of Excellence** was launched in 2015 with one company, Nekochan. In 2016 TICA awarded four additional new company partners with this coveted TICA Seal of Excellence. The TICA Seal of Excellence allows TICA’s Brand, (logo and website) to be highlighted on prestigious corporate messaging of selected companies doing business with TICA. TICA receives a set annual dollar amount under a two-year contract. This benefits TICA by enlarging our corporate exposure and Brand in addition to a monetary return. The following is a list of the new company partners with TICA.

**ViaGen Pet** is America’s Pet Cloning and Genetic Preservation Experts – Serving Pet Parents Worldwide. ViaGen Pet is a safe genetic preservation and cloning of your cat as an option pet owners may choose to explore for their healthy living pets, and for those pets that are nearing the end of their lives or have just passed. Preservation and cloning with ViaGen Pets can allow you to reimagine and extend the very special love and experience you have with your pet to a genetic twin – a new adorable kitten that shares many of your original pet’s traits. ViaGen generously supported sponsorship of TICA shows in 2016, purchased advertising, donated promotional items and worked closely with TICA during the year.  [www.Viagen.com](http://www.Viagen.com)

**Basepaws** is a genetic testing company for felines only. Understand your cat better with genetics. Basepaws can help you make smart decisions to help your cat live long and healthy lives. This insight will help avoid painful medical procedures, and help them relate better to owners. Basepaws studies most common onset hereditary diseases. By knowing what to look for, you and your vet can take the right steps from an early age in your cat’s life. Basepaws generously donated DNA test and proudly promotes TICA logo and website to their customers.  [www.Basepaws.com](http://www.Basepaws.com)

**Feline Fix by Five**  A survey by the National Council on Pet Population Study & Policy showed that nationwide about 70% of cats entering shelters are euthanized. There are areas that are much higher – cats’ chances of finding a permanent home once they enter a shelter are slim. There are far more cats than there are good homes. To address this problem, we can encourage pet parents and veterinarians to move the age of sterilization back one month, eliminating the possibility of litters during that delicate period between kittenhood and maturity.  [http://www.mariansdream.org/animal_welfare/the-cats-can/fix-by-five/](http://www.mariansdream.org/animal_welfare/the-cats-can/fix-by-five/)

**WINN Feline Foundation** Winn Feline Foundation is dedicated to the health and welfare of all cats and aids research directed toward the health and well-being of our feline friends. Besides feline-research advocacy, we aim to educate the public and raise awareness about cat health issues through various media outlets. WINN Feline Foundation will be working closely with TICA in 2017 to provide expert scientific based speakers for educational webinars.  [http://www.winnfelinefoundation.org/partners/affiliations](http://www.winnfelinefoundation.org/partners/affiliations)

**TICA continues to be in the forefront of all things feline!** We continue to reach outside the box with marketing to all people who own and love cats or those considering making a cat/kitten a new family member.

**Future Projections for Business Development:**

TX Unites Animals, is a group of several animal organizations which “Enhance professionalism in the animal welfare industry” and their mission is to provide relevant, quality education to animal control officers, shelter staff, volunteers, veterinarians, rescuers and animal welfare advocates. *I am pleased to share that TICA is an invited Speaker with Vickie Fisher presenting, “Cat Colors and Patterns” at the 2017 convention.*

Meet the Breed/Meet and Compete on Feb 11, 2017. This upcoming event is highly popular and this year will include the TICA booth distributing coloring books and visitor guides, along with Feline Agility to keep pace with the 4th Annual Canine Master Agility competition.

TICA with TICA-U, WINN, and VetVine;  [VetVine.com](http://VetVine.com) is a growing, global online community for veterinary professionals powered by veterinary specialists and industry experts. At its heart VetVine is the trusted
online resource for pet owners to find veterinary information and articles by their veterinarians for expert-driven scientific information. Many have said, “It’s like the WebMD for pets.”

VetVine is seeking a relationship with a trusted, and respected company within the feline community to build the information around cats as they have done with the partnership of AKC Canine Health Foundation.

TICA has sponsor funding to develop webinars and educational videos. The fact these should be science based presentations, VetVine along with WINN is the perfect fit and the webinars can be highlighted on our TICA-U website perfectly.

Currently for 2017 TICA has received over $230,000. in partnership and advertising funding. This includes monies from Dr. Elsey’s, Nekochan, and Viagen. Pending additional corporate discussions, further business sponsor partnerships are in development and expected to come onboard in 2017.

**Action Items:**

Board approval to move forward in 2017 with partnership with WINN (they provide the scientist and experts), VetVine (providing a duplication format that has been highly successful with Canine Health Foundation) of four to six educational webinars that will be fully funded by TICA corporate partnership partners.

Respectfully Submitted,

Roeann Fulkerson
Roeann Fulkerson
RIFulkerson@cfl.rr.com
Cooperation Application

- China Care of Cat Association
Introduction of CCCA
CCCA Founding Conference

On May 27 2016, CCCA was established in Diaoyutai State Guest House.
CCCA Responsibilities
CCCA Responsibilities

- Membership
- Breeding
- Shows
- Animal Protection
- International Services
- Public Services
The Data About CCCA
Our local Clubs

36 Clubs in 25 Provinces

Statistics until December 31, 2016
2016 CCCA Catteries

May: 150
June: 130
July: 202
August: 222
September: 350
October: 126
November: 74
December: 236
CCCAs Certificates

Pedigree

Cattery Registration Certificate

CCCAs Certificate of DNA Analysis
2016 CCCA Shows

Beijing
May 28 and 29
170 Cats
Over 50,000 Spectators

Beijing U-Town Shopping Center
Zhengzhou Wanda Plaza

September 17 and 18

85 Cats

Over 100,000 Spectators
Shenyang

September 24 and 25

63 Cats

Over 30,000 Spectators
Qingdao 
October 1 and 2 
173 Cats 
Over 50,000 Spectators

Qingdao CapitaLand Mall
Changchun

Time: October 6 and 7
79 Cats
Over 100,000 Spectators

Changchun Eurasia Shopping Mall
In our 2016 shows, judges are from **nine countries** in the world.

<table>
<thead>
<tr>
<th>Countries</th>
<th>Judges’ Participation in Shows</th>
</tr>
</thead>
<tbody>
<tr>
<td>Argentina</td>
<td>1</td>
</tr>
<tr>
<td>Australia</td>
<td>11</td>
</tr>
<tr>
<td>Belgium</td>
<td>2</td>
</tr>
<tr>
<td>Germany</td>
<td>4</td>
</tr>
<tr>
<td>Poland</td>
<td>2</td>
</tr>
<tr>
<td>Russia</td>
<td>6</td>
</tr>
<tr>
<td>South Africa</td>
<td>3</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>2</td>
</tr>
<tr>
<td>United States</td>
<td>5</td>
</tr>
</tbody>
</table>
In 2017, we plan to organize 20 shows covering 18 cities in China.
Chinese Pet Market from 2009-2017

Market Size
(Unit: 100 M RMB)

Growth (Unit: %)

Resource: China Industry Information Net and Haitong Securities

2017 Winter Meeting Minutes, Page 58
Dear Mr. President Fate Mays
TICA Board of Committee

Founded in 1979, TICA is one of the most prestige cat associations. With numerous members, complete and strict management system, TICA gains a great number of supporters in the world.

Founded in 1992, China Small Animal Protection Association (CSAPA) is the only official organization for animal protection in China. As a subordinate association under CSAPA, the responsibilities of CCCA are to educate people in the care of their pedigreed and companion cats and to enhance the public perception of cats in China.

Dedicated to the promotion of Chinese pet industry, CCCA intends to learn advanced management experience from international organizations and cooperate with them to develop cat industry in Chinese market so that the cat fanciers in China can own high-quality cats.

Mr. Fate Mays, Mrs. Bobbie Tullo and all the international supporters of CCCA, we would like to express our gratitude for all the help you have offered. We, hereby, apply for the membership of TICA. We promise to adhere to the rules of TICA and shoulder corresponding responsibilities. We sincerely expect that we can co-develop Chinese market.

Best Wishes for All of You.

Yours Sincerely,
Fan Yu
President of CCCA
November 22, 2016
TICA IT

Lucy Robinson - Sr Technical Program Manager
Tasks Accomplished

- International Support TDS Online
- Asana Internal Ticketing System
- Forms Updates
- New Developer Support
- Sandbox/Stage
- Remove TICA Leg
- Breeds/Breeder List pages updated
Tasks Accomplished

- New Newsletter Face
- New Roan Colors
- Remove out of date documentation
- Update all logos
- TDS backups to the cloud
- Increased communication
- Regular Updates
Tasks Accomplished

- Google Analytics
- Improved communication with Marketing
TDS Updates To Do Now

- Scoring for Alters Top 10
- Save any document as PDF
- Send any document via Email
- Audit Web User Report FIX
- Allow all reports to be saved as XLS
- Send DAR via email
- Support Therapy Titles
TDS Online to Do Now

- Make passwords secure
- Check cat name for cattery name
- Cattery registration number should reflect the date registration paid for
- Email notification for co-owners and owners of stud when litter registered
- Add pedigree purchase options to TDS Registration
- Add button to allow for easier registration from litter view
TDS Online to Do Now

- Allow printing of individual registrations for all cats in TDS
  - Amount we spend for replacement docs is not covered by amount we collect
TDS Future

- Documentation in progress for TDS Interface
  - Designer support for web
  - Testing support for new developers
  - Support for current developer

- Approach
  - Overall improvement of features
  - Similar interface for EO
  - EO first
TDS Future

- TDS backend
  - No risk at the moment
  - No danger of data loss (backups)
  - Many interface improvements needed
TDS Online Future features

- Improved litter registration pipeline
- Allow ordering of anything online
- Register cats to third party
- Invoice members online
- Allow edits of blue slips by breeder
- HHP Registration online
TDS Online Future features

- Bug Fixes
- Expand on OTHER litters
- Archive features
Recommendations for Pricing

- Litter registration ALL
  - Same pricing as today
    - Online printing only
  - Price Increase of $10 per litter
    - Print and send litter documentation and blue slips
- Price increase of $5 per kitten
  - Print and send individual registrations
IT Support Needed

- TDS Documentation
- Business Rule Documentation
- Web Site Improvements
- Joomla Improvements
- International Improvements
- Part time
- $20K
TICA University (TICAU for short) “went live” in 2010 with the purpose of creating a “one source” site for information on cats, nutrition and care, the cat fancy and breeds. TICAU was intended to be the site that anyone of any age—cat lover, cat owner, breeder, exhibitors, media, professionals, etc. could go to when they are searching for information or feline fun. They would also be pointed toward TICA’s site to help build traffic to tica.org and attract more advertisers/sponsors. All of which is conducive to building the TICA brand and positioning TICA as “the” source of information about cats.

Initially, TICAU’s content and newsletters were created by a contract employee of TICA with the webmaster adding that content to the website and sending the newsletters. When this employee left our organization, there was only limited activity through volunteer efforts to refresh content. Without a dedicated resource, TICAU subsequently languished.

In November 2015, TICA Vice President Bobbie Tullo decided to “try to breathe life into TICAU”. Almost a dozen people worked on the revival, heading their “schools” and providing website updates to Lesley J, TICA’s webmaster. February 22nd, 2016 the first e-newsletter in a few years was on its way. In total, 6 TICAU e-blasts were sent in 2016.

Jackie Rose (aka Professor Harry Pursey), utilizing the TICA/TICAU Constant Contact account, has been creating, sending and reporting on these newsletters. After the initial group update in late 2015, she has also been sending Lesley J articles/videos to update the various schools.

There has been discussion regarding TICAU in Board Meetings, among Marketing Committee members and via the TICAU Facebook Pages. At the 2016 Annual Board Meeting in San Diego, a presentation by Marketing Director Roeann Fulkerson talked about endless possibilities including "serious feline study areas" and to be the "go to place for all things cats".

Alas, recent attempts to revitalize TICAU suffers from the lack of a coordinated plan and staffing to concentrate on updates, refreshes and maintenance of the website. An all-volunteer effort is hard to maintain for an extended period of time. As such, the Marketing Committee had recommended a dedicated "staff" to make TICAU a more effective educational tool.

TICAU humbly requests a 2017 budget of $3500 for a Dean and a “Webpro”. We received a quote from PGI Basic Solutions of $75/hour, 1/2 hr. minimum, billed in 15 minute increments after the first hour. This is completely open and encouraged for discussion/options. We also request the Board to “hire”/appoint the TICAU Dean.
With the upcoming addition of a Communications Coordinator, we foresee a terrific opportunity to market TICAU in various mediums and assist in creating some marketing materials (which has not been done in recent years). This enhanced visibility will lead to an increase in subscribers ("students"), an uptick in reading and time spent on the site. With healthy reports we can attract advertisers, sponsors and content submissions. The newsletter currently has higher than average ‘opens’ and ‘click-through’ and with the social media presence of a Communications Coordinator we can expect to hold steady and increase those numbers as well.

The International Cat Association, Committees, Breed Groups and affiliates are ‘ripe full’ of feline experts in assorted fields. Many are willing to assist with content for TICAU. Adding more ‘fun’ interactive content like games, puzzles & quizzes for the general public to coursework on feline genetics, webinars and symposiums that result in actual CEU’s and educational credits only begins to touch on a few creative ideas to make TICAU ‘purrfect’.

We plan on 3 stages of improvement.

1) Initially, TICAU could benefit from a "clean-up". Each page, link and ad will be checked for accuracy, broken links, outdated material and redundancy. As each page is validated, the changes/updates/deletions would get sent to a Webpro to "clean up". The ‘Webpro’ estimation is a couple hours to “clean up” and add a few new links of content. This does not include the time spent by the Dean going through the website piece by piece and page by page.

2) The intention is to add or delete content during the month which would require minimal time. The “Webpro” estimate is one hour. Once updated the e-newsletter will get sent out once a month (if something special is in hand <Meet & Compete, Annuals for example>, we would do a special edition. Again, this does not include the time spent by the Dean.

3) In the future, we will revamp the site completely. Logging in either as a guest or individual for CEU credits, TICAU & TICA swag, special coupons and more have been discussed. Currently, people peruse the site however due to not having a log-in portal, we are not to collect specific data. The information we do have is from people who sign up for the newsletter and that is minimal. Advertisers and sponsors love to see results/numbers and the ability to capture needed marketing information can only be considered beneficial to TICAU/TICA. Time for Webpro and Dean for total revamp is dependent on what is decided on and if done all at once or over a few months.

We have appreciated the help received from Lesley J at the Executive Office. Our request to the board for “staff” is to bring on a couple people dedicated to TICAU enabling Lesley to concentrate on the main product which is TICA. With the assistance of the Communication Coordinator for marketing material ideas and outreach/promotion we feel the funding needed to accomplish our TICAU steps/goals is nominal. TICA and TICAU will be “all things cats”.

Thank you for your consideration. Please see supplement for further information. www.ticau.com
Welcome to TICA University, the favorite school for finicky felines around the world and the largest school of feline educational courses and cat information. You are welcome to visit our schools and stroll our beautiful campus - watch out for Harry, he's the absent-minded cat physics instructor and learn about cats and kittens! TICA U was founded by The International Cat Association, the world's largest genetic registry of pedigreed cats and the first registry of household pets.

Got Cats? Got Questions?
www.TICAU.com
Staff Responsibilities

TICAU Dean—Administrator of TICAU with tasks including coordination of website revisions from simple changes to complete revamp of website, works with Communications Coordinator for outreach via multiple media platforms and generate new marketing material that will be acquired as funds allow. Creates monthly newsletter and reporting statistics. Reports on website activity. Works with TICAU Marketing Director for advertising and sponsorship opportunities of TICAU. As requested, attend meetings/events as the TICAU Dean. In the past, Regional Directors received the list of new TICAU enrollees requesting regional show and other information. The TICAU Dean will regenerate the effort to connect our Regional Directors with new individuals interested in TICAU. Hourly position with billing going to TICA Treasurer. Accountable to the TICA Board of Directors.

TICAU “WebPro”—Responsible for website updates and revamp of the site. Up to 2 updates a month, to add/remove content. TICAU complete revamp to include log-in for “students” to receive swag/special coupons/CEU credits and more. Provide report to Dean on website activity. Hourly position, invoices approved by TICAU Dean and sent to TICA Treasurer. Accountable to TICAU Dean and Board of Directors.

$3500 2017 budget...Dean, Webpro as decided and extra funds for Marketing if/when available. As TICAU has not received direct funding or sponsorships, we intend to acquire outside funding sources this will be moved to the budget for marketing.

There are 10 Schools of Learning and an Admissions Office---Kitty’s Café, Health, Science, History, Library, Art, Kids Corner, Career Center, Psychology and Gym. Each school is curriculum specific.

We will utilize Feline Behaviorists, Nutrition Experts, Genetics Committee, Breed Committee and our excellent friends/sponsors who have a myriad of information to share. Work with TIFF, establish a relationship with Cat Writers Association/similar, Professional Cat Groomers Association of America and others. These relationships are already in TICA and the transition to incorporate into TICAU should be a win-win for them and us.

TICAU Newsletters in 2016...6 completed and sent; with a dedicated Dean the newsletter be 1x month (possible newsflash for big events like MTB or Annual. We average 27% open rate and 14% click-through rate which is announced as higher than average.
Revenue Prospects for TICAU

Advertising & School Sponsorships

(Once we generate some buzz and momentum, we will be able to provide statistics which would be beneficial in marketing towards TICAU Advertisers & Sponsors. Below is what is currently on the TICAU Marketing Page)

Promotional Opportunities

When you choose to advertise on or be a sponsor of TICAU, you know that you will have a presence on the premier "cat lover's" web site. Come join us as we continue to grow and build our presence in the feline fanciers world...around the globe!

You can choose from three different promotional opportunities with TICAU:

Online Advertising
School Sponsor
Gold School Sponsor

If you sign up today, you'll get a 25% discount on all of our online advertising and sponsor packages!

To advertise on TICAU:
Pay for your ad(s) via TICA’s PayPal account (paypal@tica.org) or contact Accounting (956-428-8046) to pay by check, money order, VISA, MasterCard, Diners Club, or American Express. Then email your link and image (in JPG format sized appropriately) to webmaster@tica.org - in the subject line use "TICAU Ad Submission" and note in your email how you have paid and which school you are advertising on or if it's ROS.
To be a School Sponsor or Gold School Sponsor, contact marketing@tica.org
Join the Amazon Affiliate Program
https://affiliate-program.amazon.com/
Advertise approved products (cat books, carriers, etc) or even create own TICAU storefront

Join the Ebay Partner Network
https://partnernetwork.ebay.com/

TICAU Submission Fee (no fee for Gold Star submitters) Low graduated fee-Dean approved material

Self publisher advertisement – Low graduated fee-Dean approved material

KitNipBox affiliate or referring source (can use KitNip Boxes for swag or giveaways, subscription as a gift?)

Other feline related subscription sources as an affiliate (especially Internationally)

Generate funds for TICA with membership and cat registrations (possibly offer a discount via TICAU “student” membership)

A small charge to become a TICAU student which enables them ‘higher learning’ including CEU’s or small charge to just those attending the CEU aspect, course by course vs every “student” — helps offset cost of setting up, hosting and recording of students attending/passing test
TICAU Facebook Member Ideas (find us at TICA U)

We have wonderfully creative and business minded individuals on the TICAU Facebook page---below is just a few ideas to re-energize TICAU

- Linkage with CWA (Cat Writers Association), be careful to make sure that what they are writing fits with the overall goals of the cat fancy – ie no ARist content. Promote their books in the library as long as they pass our guidelines for inclusion. Create a library like the one on pawpeds. Need to make it more like a bookshelf and/or catalog so it is easier to find what you are looking for
- Provide enrollee information (as available) to appropriate RD for possible follow-up, introduction and the like
- Make interactive-polls, quizzes, trivia games, cat show videos, breed seminars, virtual cat shows, make some of the Top Cats Personalities (show them being judged, points, rosettes, make them a “Star” for people to follow), webinars
- Move to Joomla or another open source program
- Information on Therapy Cats
- Breed/Breeds of the month
- Need a solid social media presence
- Need a way to show #’s of hits, time spent on site, view and the like to present to TICAU specific advertisers. (At this time, fewer than 2 pageview per session, 70% only view on page, average time is a little over a minute...this is partially due to the lack of social media presence, solely a volunteer effort without a coordinated plan and inability to make quick changes)
- Wikipedia page
- Marilyn Krieger regularly gives us submissions for TICAU; TICA also on occasion receives submission requests that could be include in TICAU
- Work with TIFF, Educational Committee and others for coursework to enhance—CEU’s, Cats 101 and the like
- Translate some of the information to different languages, especially the Educational Coursework
- Adding JE information to Kids Corner
- Judge of the Year
- Add Kid’s Books to the Library and Kids Corner
- Change the backgrounds of each school to reflect that particular school (ie, library look like a library, etc)
- Ask the Vet section
- Winn has a plethora of information we can use
- Tie in with some of the Vet Conferences TICA is part of—see if we can post a seminar
- FB Live a cat show
- TICAU swag---TICA trading cards, stickers, diplomas for completed ‘coursework’, discount coupons on products or cat shows, TICA membership paid first year, lower exhibitor rate for a show (TICAU would pay the difference), goodies from one of our partners
Sampling of ads currently on TICAU via TICA Partners
TOYBOB EXPERIMENTAL BREED ADVANCEMENT FOR REGISTRATION

Agenda

• The Toybob breed history
• Breed standards
• Breeding program & genetics
• Promoting the breed internationally by collaborative approach among all breeders
Toybob breed history

Early Records (nearly 30 years of history):

• 1988 – First record of small cat name Kutsyi born in cattery “Kutc”

• Late 1990’s “Si-Savat” and “Little Angel” cattery and later Ural based catteries expanding of the genetic pool:
  – Developed the Toybob breed through adding other recognized breeds: Thai, Mekong (Bobtail Thai cats)
  – Domestic cats from Ural region with similar phenotype
Toybob breed history

Expansion Toybob breed’s gene pool and other countries:

• 2004 Import of Toybob to USA from Little Angel /Si-Savat catteries

• 2008 TICA application for Toybob as an experimental breed (allowing all colors & divisions)

• 2012 - 2015 Toybob breed registration and recognition within ICU and MFA largest Russian Cat Fancier Associations - led by Dr. Anna Gromova DVM

• 2015 notation of other Toybob breeding group emerging with different standards and limit colors to seal point only and narrow gene pool
  – Added Scyth to Toybob breeding group name

• 2016 & 2017 TICA application for Toybob breed advancement from Experimental to Registration
**Toybob Breeding Group TBS/TBL**

**Toybob**

- Small cat no bigger than 3-6 months old of a normally developed domestic cat. The cat has semi-cobby, strong, medium muscular bodies with proportionally balanced features.
- The main characteristics are: small size and kinked bobbed tail due to spontaneous mutations(s).
- The breeding group that developed in Ural regions in Russia is referred informally as Scyth Toybob.
- The word Toybob is derived from two words: Toy-as small, Bob—as of bobbed tail. Word Scyth refers to Ancient Eurasian tribes that migrated to the northern regions of Russia and built rich modern cultures.
Head: Medium sized, modified wedge with rounded contours with no flat planes. Head is slightly longer than broad, with rounded cheekbones curved inward from face to mid muzzle, to create a slight whisker pinch, ending in a rounded square shaped muzzle.

Ears: Medium tall, high on head, projected at a 45 degree angle from mid ear base outward. Must be as tall as wide in length.

Eyes: Large, oval, expressive, with a slight upward slant.

Neck: Short and thick.

Torso: Small, sturdy, semi-cobby. Solid chest and slight depth of flank add to solddness of the overall body balance.

Tail: Bobbed of various shapes containing at least two vertebrae and one or more kinks. Tail maximum length (without stretching) up to the hind hocks.

Musculature: Firm, solid and well developed with clean lines and no bulging appearance.

Short coated cat’s hair is soft and silky to touch, close lying but not flat to the body. Stomach hair is shorter and softer, while fur texture on spine area is thicker and slightly coarser.

Hind legs slightly longer than forelegs.

Legs: Medium in proportion to body with rounded paws.
Toybob Breeding Group TBS/TBL

Head total 40 points
- Shape 7
- Eyes 5
- Ears 5
- Chin 3
- Muzzle 5
- Nose 2
- Profile 7
- Neck 6

BODY: 40 points
- Torso 3
- Legs 3
- Feet 2
- Tail 18
- Boning 7
- Musculature 7

COAT 20 points
- Length 5
- Texture 10
- Color/Pattern 5
Breeding program & genetics

Distinctive features of Toybob breed:

• Spontaneous Mutation(s)
  – *Kinked bob tail* mutation (dominant)
  – *Small size* (recessive)

• Small But Not Miniature Cats:
  – Keep the breed standard as *small cats*, cats in the average of 4 - 6 lbs range
  – Newborn kitten - weigh **60 grams** and above to help ensure high survival rate
Breeding program & genetics

Goals:

• Tested for known structural mutations:
  – Japanese Bobtail and Manx mutations (over 50 cats DNA samples submitted)

• Ensure proper genetic diversity
  – keep overall inbreeding coefficient below 0.25

• Continue current outcross policy
  – Use domestic cats from Ural region with similar phenotype from the Ural region.

• Test existing breeding stock for recommended genetic disorders by Dr. Leslie Lyons
  Letter of Recommendations
Genetic research

Perform further genetic research:

- Work on **discovery of specific mutation(s)** involved in Toybob breed and it’s origins.
- Perform **official study on Toybob growth** - kitten to adulthood led by Dr. Lyons and draw scientific conclusions to help in the betterment of the breed.
Promoting the breed

Promotion of Toybob cats at TICA shows

- Show Toybobs adults and kittens at the exhibitions
- Engage TICA judges with presentation of the breed standard
- Over 75 cats registered within TICA (attached list)
- Currently 17 TICA registered catteries breeding Toybobs across 8 TICA regions worldwide: Russia, USA, Japan, France, U.K., Sweden, Denmark, Canada

Mentor new Toybob breeders
Toybob breeders in TICA regions worldwide

1. Northern Europe region:

RUSSIA:
• 1. “Bel-Moor’s” - Anna Gromova
• 2. “Small Cats” - Irina Syrchina
• 3. “Aiko Marikos” - Marina Kasatkina
• 4. “Nikolaev’s Pride” - Anastasia Nikolaeva
• 5. “Small Bobs” – Elena Sokolova

DENMARK:
• 6. “WhyForget” - Heidi Rosberg

SWEDEN:
• 7. “Bosdotters” - Susan Lundberg

2. Western Europe Region

UNITED KINGDOM:
• 8. “OneOfTheFamily” – Tracy Baker

3. Southern Europe Region:

FRANCE:
• 9. “Elevage by Bidule” - Anna Bogdanova

4. Asia Region:

JAPAN:
• 10. “Gojyuuou” - Shigehiro Tanaka

5. Mid Pacific Region:

USA
• 11. “Sari’s” - Sari James

6. Northeast Region:

USA:
• 12. “WonderlandKitty” - Giselle Guerriero
• 13. “Singville” - Margo Hill
• 14. “StarryNightKitty” - Debbie M. Lopez

7. Great Lakes Region:

USA:
• 15. “Yash” – Troy Weier

CANADA:
• 16. “Diogenoir” Michael Carbno

8. Northwest Region

USA
• 17. “Catatonic” - Marilyn Mogle
List of TICA registered cats in Toybob programs worldwide

AIKOS MARIKOS:
1: ULISSIY BLUE URAL STAR OF AIKOMA/WC
2 UMBERLEE BLUE URAL STAR OF AIKOM/WC

BEL-MOOR'S:
3: BEL-MOOR'S GINA MERYMAN/ID
4: BEL-MOOR'S GINA MERYMAN/ID
5: BEL-MOOR'S NIKSI
6: BEL-MOOR'S Q-MARY GOLDEN CAT/ID
7: BEL-MOOR'S X-MAN NIKOLAEVS PRIDE/ID
8: GRACEFUL LYNX MATIU BEL-MOOR'S N/ID
9: LILLIPUT'S DOBRYANKA OF BEL-MOOR/ID

BOSDOTTERS:
10: WONDERLANDKITTY LITTLE MY
11: WONDERLANDKITTY MIKKI

ELEVANGE BY BIDULE:
12: ELEVANGE BY BIDULE
13: ELEVANGE BY BIDULE
14: GIVENCHY'S GILLIAN ROSSETTI
15: BEL-MOOR'S FELIX URALSKI SAMOZVET

GOJYUUOU:
16: BEL-MOOR'S MONERAT OKTOBERFEST
17: LILLIPUT AURCA INTEGRA OF BEL-MOOR'S
18: GOJYUUOU VALENTINE LOVE
19: GOJYUUOU VALENTINE ELU
20: GOJYUUOU VALENTINE RAI
21: GOJYUUOU HINA
22: GOJYUUOU SORA

NIKOLAEVE'S PRIDE:
23: BEL-MOOR'S BIANKA SMALL-CATS/ID
24: BEL-MOOR'S JESSIKA/ID
25: BEL-MOOR'S LUTIK AE MALINAL/ID
26: CAPRICE NIKOLAEVS PRIDE/ID
27: COMPLIMENT NIKOLAEVS PRIDE
28: NIF-NIF NIKOLAEVS PRIDE/ID
29: NUF-NUF NIKOLAEVS PRIDE/ID

ONEOFTHEFAMILY:
30: ELEVANGE BY BIDULE BOY
## List of TICA registered cats in Toybob programs worldwide

**SARI’S:**
- **31:** SARIS HOUDINI
- **32:** SARIS JUSTIN
- **33:** SARIS YUKI
- **34:** SACREDSPIRIT PUSHKA OF SARIS
- **35:** SARIS BRANDO
- **36:** SACREDSPIRIT ANTOSHKA
- **37:** SACREDSPIRIT ZAYKA
- **38:** SARIS FLUFF
- **39:** SARIS MARSHMALLOWS

**SMALL CATS:**
- **44:** AMELIA SMALL CAT’S/WC
- **45:** EVITA LITTLE ANGEL/WC
- **46:** FABIOLA SMALL CATS
- **47:** SMALL-CATS BENEDICT BEL-MOOR’S
- **48:** SMALL-CATS DAFINA/ID
- **49:** SMALL-CATS DONALD/WC
- **50:** SMALL-CATS ELIZABET/WC
- **51:** SMALL-CATS EMMA/WC

**SINGVILLE:**
- **52** SINGVILLE RUMKA
- **53** SACREDSPIRIT ANNUSHKA

**STARRYNIGHTKITTY:**
- **54:** WONDERLANDKITTY GABLE
- **55:** WONDERLANDKITTY GARBO
- **56:** WONDERLANDKITTY LEIGH

**WHYFORGET:**
- **57:** BEL-MOOR’S X-FACT NIKOLAeva’S PRIDE
- **58:** BEL-MOOR’S NAYSI
- **59:** WHYFORGET BIEBIE
- **60:** WHYFORGET CIA
- **61:** SACREDSPIRIT MUROMETS
- **62:** WHYFORGET SALAM
- **63:** WHYFORGET BOY
- **64:** WHYFORGET POINTED GIRL
- **66:** SACREDSPIRIT NATASHA

**WONDERLANDKITTY:**
- **66:** BEL-MOOR’S PANDORA WOOR’S/ID
- **67:** BEL-MOOR’S CHARLESTOWN/ID
- **68:** HESTON
- **69:** WONDERLANDKITTY BERGMAN
- **70:** WONDERLANDKITTY HARLOW
- **71:** WONDERLANDKITTY DAVIS
- **72:** WONDERLANDKITTY LEIGHTON
- **73:** WONDERLANDKITTY MCKENZIE

**YASH:**
- **74:** WONDERLANDKITTY BOWIE

**CATONIC:**
- **75:** SARI’S VIGGO
Support signatures from Toybob Breeders

Undersigned TICA members and registered catteries of Toybob breeders:

NORTHERN EUROPE REGION:

RUSSIA:
1. “Bel-Moor’s” - Anna Gromova
2. “Small Cats” - Irina Syrchina
3. “Aiko Marikos” - Marina Kasatkina
4. “Nikolaev’s Pride” - Anastasia Nikolaeva
5. “Small Bobs” - Elena Sokolova

DENMARK:
6. “WhyForget” - Heidi Rosberg

SWEDEN:
7. “Bosdotters” - Susan Lundberg

UNITED KINGDOM:
8. “OneOfTheFamily” - Tracy Baker

SOUTHERN EUROPE REGION:

FRANCE:
9. “Elevage by Bidule” - Anna Bogdanova

ASIA REGION:

JAPAN:
10. “Gojuuuou” - Shigehiro Tanaka

USA:

MID PACIFIC REGION:
11. “Saris” - Sari James

NORTHEAST REGION:
12. “WonderlandKitty” - Giselle Guerriero
13. “Singville” - Margo Hill
Summary

Toybob breed advancement Experimental to Registration

• 33.3.3.2 At least 10 cats of the breed have been recorded in the Experimental Records.
• 33.3.3.3 At least 5 litters of the breed have been recorded.
• 33.3.3.4 At least 3 TICA members in good standing from 2 different regions are on records.
• 33.3 “Structural mutation” – cats tested for known genetic mutations
• Q&A
Pictures provided by courtesy of Belmoor’s Cattery, Dr. Anna Gromova DVM
Toybob Breeding Group TBS/TBL

CATEGORY: All
DIVISIONS: All
COLORS: All

PERMISSIBLE OUTCROSS: Domestic Shorthair and Longhair with similar phenotypes, currently imported from the Ural regions of Russia.

HEAD: Medium sized modified wedge with rounded contours and no flat planes. Head is slightly longer than broader with rounded cheekbones curved inward from face to mid muzzle, to create a slight whisker pinch and ending in a rounded square shaped muzzle. Jowls are prominent in adult males.

• EARS: Medium tall, high on head, one ear width apart, wide at base, slight bell shaped earlobe, outer ear base in line with outer aperture of eye. Ears must project outward at a 45-degree angle from mid ear base. Ears must be as tall as wide in length.

• EYES: Eyes large, oval, expressive, with a slight upward slant. Eyeballs should not have a bulging appearance. Eyes are in line with mid ear base.

• EYE COLOR: Traditional eye color not related to coat color, pointed divisions are blue; sepia is gold/green, mink is blue/green eyes.

• MUZZLE: With the cheeks curved inward towards the whiskers; the muzzle contains a moderate whisker pinch to form a rounded square shape in proportion to the face.
**Toybob Breeding Group TBS/TBL**

- **PROFILE:** Starting at the slightly rounded forehead, the profile will continue with a concave curve to the muzzle and end with a “Roman” type nose.
- **CHIN:** Strong with moderate depth, so as to still be in line with nose tip. Chin neither receding nor protruding.
- **NECK:** Short and Thick
Toybob Breeding Group TBS/TBL

- **BODY:**
  - **TORSO:** Small, sturdy, and semi-cobby body. Solid chest and slight depth of flank adds to solidness of the overall body balance. Back is almost straight when viewed from the side.
  - **LEGS:** Medium in proportion to body. Hind legs slightly longer than front legs (does not change the back straightness), front legs strongly attached to lower chest to add to the body sturdiness.
  - **FEET:** Rounded
  - **TAIL:** Bobbed, of various shapes containing at least two vertebrae and one or more kinks. Tail maximum length (without stretching) up to the hind hocks.
  - **MUSCULATURE:** Firm, solid and well developed with clean lines and no bulging appearance.
  - **BONING:** Strong, moderately refined and proportional to the body. Neither heavy nor delicate.

- **COAT:**
  - **COLOR/PATTERN:** All
  - **TEXTURE/LENGTH:**
    - **TBS:** Coat is short, soft and silky to touch, close lying but not flat to the body. Stomach hair is shorter and softer, while fur texture on spine area is thicker and slightly coarser.
    - **TBL:** Coat is semi-longhair in length, plush, close lying and softer then short-coated cats. All hair should be proportionally similar in length around the entire body with minimal ruff but visible ear furnishing.
Toybob Breeding Group TBS/TBL

- **ALLOWANCES:** Jowls in adult males, males smaller than females, longer necks in kittens, white spotting on feet in pointed coat divisions.
- **PENALIZE:** Too foreign or cobby body type, lack of Roman nose, oversized cat, an undercoat, small ears, longer necks in adults, small eyes, overly long ("Persian" like) coat in longhair cats.
- **WITHHOLD ALL AWARDS (WW):** No flexibility to the tail, excessively small size, tail length past hock.
- **DISQUALIFICATION (DQ):** No tail, excessively bulging eyes, short – “munchkin” like legs or any signs of dwarfism, sickly or frail.

Temperament must be unchallenging; any sign of definite challenge shall disqualify. The cat may exhibit fear, seek to flee, or generally complain aloud but may not threaten to harm. In accordance with Show Rules, ARTICLE SIXTEEN, the following shall be considered mandatory disqualifications: a cat that bites (216.9), a cat showing evidence of intent to deceive (216.10), adult whole male cats not having two descended testicles (216.11), cats with all or part of the tail missing, except as authorized by a board approved standard (216.12.1), cats with more than five toes on each front foot and four toes on each back foot, unless proved the result of an injury or as authorized by a Board approved standard (216.12.2), visible or invisible tail faults **if Board approved standard requires disqualification** (216.12.4), crossed eyes **if Board approved standard requires disqualification** (216.12.5), total blindness (216.12.6), markedly smaller size, not in keeping with the breed (216.12.9), and depression of the sternum or unusually small diameter of the rib cage itself (216.12.11.1). See Show Rules, ARTICLE SIXTEEN for more comprehensive rules governing penalties and disqualifications.
The TOYBOB CAT. TICA BREED PRESENTATION

Authors:
Pamela Ann Barrett – TICA JUDGE, AB
Elena Krasnichenko, the founder of the breed

Lecturer: Phillipa Holmes

Authors of photos:
Julia Vakulenko – Volgograd, RU
Svetlana Gladkova – Moscow, RU

Author of Drawings: Rano Makarenko - Uzbekistan
One day in the mid-1980's Elena Krasnichenko, while walking in the streets of Rostov on-Don, found a male and a female Siamese colored cats of very small size with shortened tails. She rescued them, and in 1988 used this breeding pair to produce a very small kitten.
This male kitten was named Kutsiy, and he became the first ancestor of the Toybob breed.
In the early years the Toybobs original name was Skif-thaidon, as Skif was the name of the first club where they were registered, thai from the breeds similarity to Thai cats, and Don from the name of the river on which Rostov is located. Their name was shortened to Toybob in 2015 when they started to receive status as a native Russian cat breed.
## Foundation cats

<table>
<thead>
<tr>
<th>Cat Name</th>
<th>Grand parent</th>
<th>Grand-Grand parent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kukla KUTS</td>
<td><strong>KUTSYI</strong> 08.08.1988</td>
<td>Unknown</td>
</tr>
<tr>
<td></td>
<td>Sima</td>
<td>Unknown</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Unknown</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cat Name</th>
<th>Grand parent</th>
<th>Grand-Grand parent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Puma KUTS</td>
<td><strong>KUTSYI</strong> 08.08.1988</td>
<td>Unknown</td>
</tr>
<tr>
<td>Simona KUTS</td>
<td></td>
<td>Unknown</td>
</tr>
<tr>
<td></td>
<td><strong>KUTSYI</strong> 08.08.1988</td>
<td>Sima</td>
</tr>
</tbody>
</table>
**General**

**Toybob** – Russian shorthair breed of small seal point cats with shortened tail and very large, deep blue eyes.
How small is a Toybob?
Kittens are born with a weight of 35-55 grams or slightly less than 2 ounces, but develop as fast as other kittens, reaching full maturity by 1.5 years.
General

Despite their small size, they are very sturdy. The preferable weight of an adult female is less than 4.5 pounds. Full grown Toybobs weigh around 5 lbs. with males slightly heavier than females.
General

HEAD 40 points
- Shape 5
- Profile 5
- Muzzle 3
- Chin 2
- Eyes 15
- Ears 8
- Neck 2

Body 35 points
- Torso 10
- Legs 5
- Feet 5
- Tail 5
- Boning 5
- Musculature 5

Coat & Colour 25 points
- Length 5
- Texture 10
- Pattern 5
- Color 5

CATEGORY: Pointed.

CATEGORY: Pointed.

DIVISION: Solid Point.

COLOR: Seal point ONLY.

PERMISSIBLE OUTCROSSES: None
(5) **Shape**: Modified wedge, medium width with rounded contours.

(3) **Muzzle**: Short, rounded, without pinch.

Cheekbones are medium, rounded, clearly defined.
(5) Profile: Distinctly curved profile with a dip from the forehead to the nose at the eye-middle level. Definite stop is not allowed.

Nose is medium in length. Bridge of the nose is slightly curved. Forehead is full, not flat.

(2) Chin: Neither weak nor too prominent, aligned vertically with the nose.
EYES (15)

Wide open, large and round with a slightly surprised look, and set wide apart.

Eye color is intense deep blue.
EARS (8)

Medium sized, with rounded tips. Set is medium broad, slightly tilted forward. Ears not set less than an ear's width apart.
NECK (2) Short and thick.
(10) Torso: Smaller than medium, compact and short, square form. Rib cage is broad. The back is almost straight. Sexual dimorphism is not very pronounced.
(5) Legs: Strong, medium in length, hind legs slightly longer than forelegs.

(5) Feet: Rounded, with elongated toes on hind legs.
(5) Tail: Flexible, preferably composed of several kinks and curves in any combination, but may be also almost straight. Visible length is not less than 1 inch and not longer then 1/3 of the body length.
(10) **Texture:** Dense, resilient, not close lying, with developed undercoat. The topcoat is almost the same length as the undercoat. Kitten can have a slightly wooly coat.

(5) **Length:** Short.

(10) **Color:** Seal-point only. Evenness of the body color and contrast with the points are more important than whiteness. The point color is dense and even. Mask, ears, feet and tail should match in seal.
Toybob cats are very energetic, outgoing and curious, with a consistently quiet, calm demeanor. They are very good with children and other pets. Toybobs are often used as therapy cats for special-needs children.
Incomplete point color and mask in kittens and young adults up to 12 months. Darker body shading in older cats as long as there is still a definite contrast between body and points.
Body: Any changes of type suggesting outcrosses with other breeds

Head: Straight profile
Eyes: Any color except blue

Coat: Long or semi-long, any coat color except seal-point, dark painted to the roots areas on the belly or chest

Tail: Inflexible.

WITHHOLD ALL AWARDS (WW): Color: White spots and lockets
Tail: Less than 1 inch, or more than 1/3 of the body length
Comparison

Mekong Bobtail

Toybob

Thai cat

Siamese
See you soon at cat shows!

Thank you!
Advancement of Longhair Bengals into Championship Status

Dedicated breeders worldwide had been working, more or less, individually on the development of the stunning LH Bengal. About five years ago we began talking and came together to work collectively toward our common goal; Championship status for LH Bengals. We corresponded via yahoogroups, facebook, email, and skype in order to discuss and fine tune our vision. First we worked to identify the components of our goals. Second, we worked to define aspects of the LH hair that are valued. It was very important to the group to have a shared vision for confirmation, as the LH Bengal is moving forward in multiple registries simultaneously. The obstacles which were resolved included identifying and defining the hair type were were seeing and a sharing of our individual breeding experiences and perspectives for how we were attaining our LH Bengal results. The LH Bengal International community persevered and grew stronger to represent the LH Bengals.

LH Bengals are derived from a recessive gene occurring in the Bengal breed from inception; there is no outcross to produce a LH Bengal. There is absolutely no change to the existing Bengal standard, only the addition of descriptive verbiage to accommodate the longer coat and furnishings.

In order to be a Longhair, a Bengal must carry two LH genes. If a cat only carries one LH gene, that cat will be a Shorthair Bengal. Cats in breeding programs can be easily checked for the LH gene with a simple genetic test (cheek swab). By using genetic data, it is possible to embrace or eliminate Longhair Bengals in an individual cattery breeding program.

The Longhair Bengal is a Bengal, using the same existing TICA Bengal standard, with the addition for hair length. Longhairs have the same type, conformation, wild expression and clarity as the shorthairs. A positive plus trait that has been observed in LH Bengals is that they seem to have exceptionally pleasant temperaments.
**Bengal Breed Group (BG/BGL)**

**HEAD ............... 35 points**
- Shape: 6
- Ears: 6
- Eyes: 5
- Chin: 3
- Muzzle: 4
- Nose: 2
- Profile: 6
- Neck: 3

**BODY ............... 30 points**
- Torso: 5
- Legs: 4
- Feet: 4
- Tail: 5
- Boning: 6
- Musculature: 6

**COAT/COLOR/PATTERN ... 35 points**
- Texture: 10
- Pattern: 15
- Color: 10

**CATEGORIES: All DIVISION: Tabby, Silver/Smoke.**

**COLORS:** Brown Tabby, Seal Sepia Tabby, Seal Mink Tabby, Seal Lynx Point, Black Silver Tabby, Seal Silver Sepia Tabby, Seal Silver Mink Tabby, Seal Silver Lynx Point.

**PERMISSIBLE OUTCROSSES: None.**

**HEAD:**
- Shape: Broad modified wedge with rounded contours. Longer than it is wide. Slightly small in proportion to body, but not to be taken to extreme. The skull behind the ears makes a gentle curve and flows into the neck. Allowance to be made for jowls in adult males.

**BG:** Feathering behind the ears and into ruff, giving a frontal effect framing the head is desirable. A mane is acceptable but not required.

**Overall look of the head should be as distinct from the domestic cat as possible.**

**Ears:** Medium to small, relatively short, with wide base and rounded tops. Set as much on side as top of head, following the contour of the face in the frontal view, and pointing forward in the profile view.

**BG:** Light horizontal furnishings acceptable; but lynx tipping undesirable.

**BGL:** Horizontal furnishings are desirable. Lynx tipping is acceptable.

**Eyes:** Oval, almost round. Large, but not bugled. Set wide apart, back into face, and on slight bias toward base of ear. Eye color independent of coat color except in the lynx points. The more richness and depth of color the better.

**Chin:** Strong chin, aligns with tip of nose in profile.

**Muzzle:** Full and broad, with large, prominent whisker pads and high, pronounced cheekbones. Slight muzzle break at the whisker pads.

**Nose:** Large and wide; slightly puffed nose leather.

**Profile:** Curve of the forehead should flow into the bridge of the nose with no break. Bridge of nose extends above the eyes; the line of the bridge extends to the nose tip, making a very slight, to nearly straight, concave curve.

**Neck:** Long, substantial, muscular; in proportion to the head and body.
BODY:
Torso: Long and substantial, not oriental or foreign. Medium to large (but not quite as large as the largest domestic breed).
Legs: Medium length, slightly longer in the back than in the front. Feet: Large, round, with prominent knuckles.
(BGL): Britches should be medium to short. Toe hair is acceptable.
Tail: Medium length, thick, tapered at end with rounded tip.
(BGL): Tail hair should be long and voluminous. Allowance for shorter tail hair in kittens.
Boning: Sturdy, firm; never delicate.
Musculature: Very muscular, especially in the males, one of the most distinguishing features.

COAT/COLOR/PATTERN:
Length:
(BG): Short to medium. Allowance for slightly longer coat in kittens.
(BGL): Medium to long in length. Allowance for slightly shorter coat in kittens.
Texture:
(BG): Dense and luxurious, close laying, unusually soft and silky to the touch.
(BGL): Dense and luxurious, unusually soft and silky to the touch.
Patterns: Spotted or marbled. Spotted: Spots shall be random, or aligned horizontally. Rosettes showing two distinct colors or shades, such as paw print shaped, arrowhead shaped, doughnut or half-doughnut shaped or clustered are preferred to single spotting but not required.
Contrast with ground color must be extreme, giving distinct pattern and sharp edges.
Strong, bold chin strap and mascara markings desirable. Virtually white undersides and belly desirable. Blotchy horizontal shoulder streaks, spotted legs and spotted or rosetted tail are desirable.
Belly must be spotted. Marbled: See TICA Uniform Color Description (74.1.1.2.1).
Colors:
Brown Tabby: All variations of brown are allowed. Markings various shades of brown to black. Light spectacles encircling the eyes and a virtually white ground color on the whisker pads, chin, chest, belly and inner legs is desirable.
Seal Sepia Tabby, Seal Mink Tabby, and Seal Lynx Point Tabby: Pattern can be various shades of brown. There should be very little or no difference between the color of the body (pattern) markings and point color.

GENERAL DESCRIPTION The goal of the Bengal breeding program is to create a domestic cat which has physical features distinctive to the small forest-dwelling wildcats, and with the loving, dependable temperament of the domestic cat. Keeping this goal in mind, judges shall give special merit to those characteristics in the appearance of the Bengal which are distinct from those found in other domestic cat breeds. A Bengal cat is an athletic animal, alert to its surroundings; a friendly, curious, confident cat with strength, agility, balance and grace. It is a medium to large cat which exhibits a very muscular and solid build. Its wide nose with prominent whiskerpads and large oval, almost round eyes in a slightly small head enhance the wild appearance and expressive nocturnal look. Its very slight, to nearly straight, concave profile and relatively short ears with wide base and rounded tips add to the Bengal’s distinctive and unique appearance. The short, dense coat has a uniquely soft and silky feel. The coat may be glittered or not glittered, with neither type to be given preference. A thick, low-set, medium-length tail adds balance to the cat.


PENALIZE: Spots on body running together vertically forming a mackerel tabby pattern on spotted cats; circular bulls-eye pattern on marbled cats; substantially darker point color (as compared to color of body markings) in Seal Sepia, Seal Mink, or Seal Lynx Point cats. Any distinct locket on the neck, chest, abdomen or any other area.
HIGHLANDER BREED GROUP (HG/HGS)

The Highlander Shorthair (HGS) and Highlander Longhair (HG) are medium to large muscular and athletic appearing cats. Distinguishing features are the straight to slightly convex forehead, wide nose bridge, blunt profile, and the loose relaxed curl to its wide based ears.

HEAD ............... 40 points
Shape ............... 6
Ears ............... 10
Eyes ............... 5
Chin ............... 6
Muzzle ............... 6
Nose ............... 4
Profile ............... 3

BODY ............... 40 points
Torso ............... 10
Tail ............... 10
Boning ............... 8
Musculature ............... 7
Legs/Feet ............... 5

COAT/COLOR/PATTERN 20 points
Length ............... 6
Texture ............... 6
Pattern ............... 4
Color ............... 4

CATEGORY: All.
DIVISION: Solid, Tortie, Tabby, Silver/Smoke
COLORS: All.

PERMISSIBLE OUTCROSSES:
Domestic longhair/shorthair, not a member of a recognized breed.

HEAD:
Shape: Wide, inverted pear shaped head with substantial width to the muzzle.
Eyes: Medium to large sized, set far apart. Set on a slight bias. Slightly flattened or hooded oval in shape. Eye color is independent of coat color except in the pointed and mink category.
Ears: Medium to large in size, wide at the base, set as much on the top of the head as on the side, as erect as possible. Ears must be firm at the base, flexible at the tips. Loose relaxed curl of no more than 90°, allowing the tips of the ears to be visible in a frontal view. No preference given to the direction the ear tips point in. Ear furnishings and ear tufts are desired but not required. Kittens may have a greater degree of curl but not more than 90° by adulthood.
Muzzle: Full, wide, strong with a definite break.
Prominent whisker pads should make the muzzle appear squared.
Chin: Strong and deep. Must align with the top of the jaw.
Profile: Rounded back skull, straight to slightly convex forehead, with a change of direction at the eye ridge, may have a slight concave curve to the nose. Nose, muzzle and chin form a blunt look in profile.

BODY:
Torso: Medium to large in size with noticeable depth. Rectangular in shape. Straight back with hips higher than shoulders. Overall muscled, athletic appearance. Males are proportionally larger than females.
Legs: Medium in length, back legs longer than front.
Feet: Medium to large, rounded with large knuckles.
Longhair (HD) must have toe tufts.
Tail: Short and thick. Bone length must be a minimum of one inch in adults with proportional length in kittens. Should not extend past the hock. Kinks and curls are allowed.
Boning: Moderately heavy and substantial.
Musculature: Well-muscled.

COAT/COLOR/PATTERN:
Length: (HGS) Short in length, laying loosely against the body. dense and resilient.
Length: (HG) Longhair up to 2½ inches falling smoothly to the sides, with shaggy belly hair that is longer than the rest of the coat.
Texture: There will be texture variations depending upon the color and coat length of the cat.
Pattern: Tabby: All tabby patterns are allowed
Pointed: Expression of the underlying tabby pattern is desirable.

OTHER:
Balance: All parts of the body in proportion.
Condition: Should reflect excellent health, good muscle tone.
Temperament: Must be unchallenging.

GENERAL DESCRIPTION: The Highlander is a muscular, athletic cat. Highlander cats come in both shorthair and longhair. Physical characteristics include a straight to slightly convex forehead and wide nose, with the nose and muzzle forming a blunt look in profile. The curled ear is seen in profile as a loose, relaxed curl. The ears are wide-based, and open and stand tall.

LOCKETS: Withhold all awards
ALLOWANCES: Tarnishing in silvers.

PENALIZE: Ears that are not open or wide based, ears too small or low set. Tail too long. Excessive dip in the nose.

DISQUALIFY: Ears not erect. Tail too short or docked. Full length tail.
HIGHLANDER BREED GROUP (HG/HGS)
The Highlander Shorthair (HGS) and Highlander Longhair (HG) are medium to large muscular and athletic appearing cats. Distinguishing features are the straight to slightly convex forehead, wide nose bridge, blunt profile, and the loose relaxed curl to its wide based ears.

HEAD . . . . . . . . 40 points
Shape . . . . . . . . 6
Ears . . . . . . . . 10
Eyes . . . . . . . . 5
Chin . . . . . . . . 6
Muzzle . . . . . . . . 6
Nose . . . . . . . . 4
Profile . . . . . . . 3

BODY . . . . . . . . 40 points
Torso . . . . . . . . 10
Tail . . . . . . . . 10
Boning . . . . . . . . 8
Musculature . . . . 7
Legs/Feet . . . . . . 5

COAT/COLOR/PATTERN 20 points
Length . . . . . . . . 6
Texture . . . . . . . . 6
Pattern . . . . . . . . 4
Color . . . . . . . . 4

CATEGORY: All.

DIVISION: Solid, Tortie, Tabby, Silver/Smoke

COLORS: All.

PERMISSIBLE OUTCROSSES:
Domestic longhair/shorthair, not a member of a recognized breed.

HEAD:
Shape: Wide, inverted pear shaped head with substantial width to the muzzle.
Eyes: Medium to large sized, set far apart. Set on a slight bias. Slightly flattened or hooded oval in shape. Eye color is independent of coat color except in the pointed and mink category.
Ears: Medium in size, wide at the base, set as much on the top of the head as on the side, as erect as possible. Ears must be firm at the base, flexible at the tips. Loose relaxed curl of no more than 90°. No preference given to the direction the ear tips point in. Ear furnishings and ear tufts are desired but not required. Kittens may have a greater degree of curl but not more than 90° by adulthood.
Muzzle: Full, wide, strong with a definite break. Prominent whisker pads should make the muzzle appear squared.
Chin: Strong and deep. Must align with the top of the jaw.
Profile: Rounded back skull, straight to slightly convex forehead, with a change of direction at the eye ridge, may have a slight concave curve to the nose. Nose, muzzle and chin form a blunt look in profile.

Nose: Wide with substantial nose leather.

BODY:
Torso: Medium to large in size with noticeable depth. Rectangular in shape. Straight back with hips higher than shoulders. Overall muscled, athletic appearance. Males are proportionally larger than females.
Legs: Medium in length, back legs longer than front.
Feet: Medium to large, rounded with large knuckles. Longhair (HD) must have toe tufts.
Tail: Short and thick. Bone length must be a minimum of one inch in adults with proportional length in kittens. Should not extend past the hock. Kinks and curls are allowed.

COAT/COLOR/PATTERN:
Length: (HGS) Short in length, laying loosely against the body, dense.
Length: (HG) Longhair up to 2½ inches falling smoothly to the sides, with shaggy belly hair that is longer than the rest of the coat.
Texture: There will be texture variations depending upon the color and coat length of the cat.
Pattern: Tabby: All tabby patterns are allowed. Pointed: Expression of the underlying tabby pattern is desirable.

OTHER:
Balance: All parts of the body in proportion.
Condition: Should reflect excellent health, good muscle tone.
Temperament: Must be unchallenging.

GENERAL DESCRIPTION: The Highlander is a muscular, athletic cat. Highlander cats come in both shorthair and longhair. Physical characteristics include a straight to slightly convex forehead and wide nose, with the nose and muzzle forming a blunt look in profile. The curled ear is seen in profile as a loose, relaxed curl. The ears are wide and open.

LOCKETS: Withhold all awards

ALLOWANCES: Tarnishing in silvers.

PENALIZE: Ears that are not open or wide based, ears too small or low set. Tail too long. Excessive dip in the nose.

DISQUALIFY: Ears not erect. Tail too short or docked. Full length tail.